

## The Board of Directors' Report and Financial Statements (Un audited) For six months period ended 30<sup>th</sup> June 2007

Registered office and principal place of business:

Bank Dhofar Building Bank Al Markazi street Post Box 1507,Ruwi Postal Code 112 Sultanate of Oman

## The Board of Directors' Report and Financial Statements For six months period ended 30<sup>th</sup> June 2007

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#### THE BOARD OF DIRECTORS' REPORT

#### **Dear Shareholders**,

On behalf of the Board of Directors of Bank Dhofar (SAOG), I am pleased to present to you the Bank's financial statements for the six months period ending 30 June 2007.

During the current year the Bank continued to achieve good results as net profit for the first half of 2007 reached RO 9.0 million compared with RO 7.79 million for the similar period of last year, a growth of 15.5%. Total operating income reached RO 18.58 million. The annualized earning per share (par value 100 Baisas) at the end June 2007 was 34 Baisas compared with 29 Baisas as at 30 June 2006.

The total assets at the end of June 2007 reached RO 769.9 million compared with RO 636.0 million at the end of June 2006, a growth of 21%. Loans and Advances to customers grew by 27% from RO 476.6 million at the end of June 2006 to RO 607.2 million at the end of June 2007. The customer deposits also grew by 23% to reach RO 566.8 million at the end of the second quarter of this year. The shareholders' equity reached RO 95.7 million at the end of June 2007 compared with RO 81.6 million at the end of June 2006, a growth of 17%.

On behalf of the Board, I would like to thank our valuable customers for their patronage and confidence they have reposed in the Bank. I also thank our shareholders for their continuous support and the Bank's staff and management, whose commitment to the Bank is highly appreciated.

The Board of Directors also wishes to thank the Central Bank of Oman for its guidance to the Bank.

On behalf of the Board of Directors, I would like to express our most sincere gratitude to His Majesty Sultan Qaboos Bin Said for his wise leadership.

Eng. Abdul Hafidh Salim Rajab Al-Aujaili Chairman

# Balance sheet (Un audited) at 30<sup>th</sup> June 2007

Aborto       3       81,942       36,277         Treasury bills & certificate of deposits       4       26,040       45,000         Loans and advances to banks       5       19,126       41,739         Loans and advances to customers       6       607,230       476,635         Financial instruments at fair value through profit or loss       7       8,007       13,366         Available-for-sale investments       8       13,390       11,853         Intrangible assets       9       3,971       3,646         Property and equipment       4,271       4,194         Other assets       5,884       3,318         Total assets       10       73,372       68,233         Deposits from customers       11       56,785       459,830         Other liabilities       26,609       19,036         Subordinated bonds       12       7,362       7,362         Total liabilities       674,128       554,461       549,470         Share capital       13       53,082       46,158         Share premium       2,5429       2,822       4,259         Legal reserve       14       9,870       7,857         Subordinated bond reserve       14       <	ASSETS	Notes	2007 RO'000	2006 RO'000
Treasury bills & certificate of deposits       4       26,040       45,000         Loans and advances to banks       5       19,126       41,739         Loans and advances to customers       6       607,230       476,635         Financial instruments at fair value through profit or loss       7       8,007       13,366         Available-for-sale investments       8       13,390       11,853         Intangible assets       9       3,971       3,646         Property and equipment       4,271       4,194         Other assets       5,884       3,318         Total assets       5,66,785       459,830         Other liabilities       26,609       19,036         Subordinated bonds       12       7,362       7,362         Total liabilities       674,128       554,461         SHAREHOLDERS' EQUITY       5429       5,429         Share capital       13       53,082       46,158         Share premium       5,429       5,429       5,429         Legal reserve       14       2,599       2,862         Retained earnings       18,865       14,845       14,845         Total shareholders' equity       95,733       81,567       14,845 <td></td> <td>3</td> <td>81.942</td> <td>36.277</td>		3	81.942	36.277
Loans and advances to banks       5       19,126       41,739         Loans and advances to customers       6       607,230       476,635         Financial instruments at fair value through profit or loss       7       8,007       13,366         Available-for-sale investments       8       13,390       11,853         Intangible assets       9       3,971       3,646         Property and equipment       4,271       4,194         Other assets       5,884       3,318         Total assets       769,861       636,028         LIABILITIES       0       73,372       68,233         Deposits from customers       11       566,785       459,830         Other liabilities       26,609       19,036         Subordinated bonds       12       7,362       7,362         Total liabilities       674,128       554,461         SHAREHOLDERS' EQUITY       5       5       54,29         Share premium       5,882       46,158       5         Investment revaluation reserve       14       5,888       4,416         Investment revaluation reserve       14       2,599       2,862         Retained earnings       18,865       14,845       14,845 <td></td> <td></td> <td>,</td> <td></td>			,	
Loans and advances to customers       6       607,230       476,635         Financial instruments at fair value through profit or loss       7       8,007       13,366         Available-for-sale investments       8       13,390       11,853         Intangible assets       9       3,971       3,646         Property and equipment       4,271       4,194         Other assets       769,861       636,028         LIABILITIES       709,861       636,028         Due to banks       10       73,372       68,233         Deposits from customers       11       566,785       459,830         Other liabilities       26,609       19,036         Subordinated bonds       12       7,362       7,362         Total liabilities       674,128       554,461         SHAREHOLDERS' EQUITY       5429       5,429       5,429         Share capital       13       5,429       5,429       5,429         Share premium       5,429       5,429       5,429       5,429         Legal reserve       14       9,870       7,857         Subordinated bond reserve       14       5,888       4,416         Investment revaluation reserve       14       5,85				
Financial instruments at fair value through profit or loss       7       8,007       13,366         Available-for-sale investments       8       13,390       11,853         Intangible assets       9       3,971       3,646         Property and equipment       4,271       4,194         Other assets       5,884       3,318         Total assets       769,861       636,028         LIABILITIES       700,861       636,028         Due to banks       10       73,372       68,233         Deposits from customers       11       566,785       459,830         Other liabilities       26,609       19,036         Subordinated bonds       12       7,362       7,362         Total liabilities       674,128       554,461       554,461         SHAREHOLDERS' EQUITY       5429       5,429       5,429         Share capital       13       53,082       46,158         Share premium       5,429       5,429       5,429         Legal reserve       14       9,870       7,857         Subordinated bond reserve       14       5,888       4,416         Investment revaluation reserve       14       5,879       2,862		6	,	
Available-for-sale investments       8       13,390       11,853         Intangible assets       9       3,971       3,646         Property and equipment       4,271       4,194         Other assets       5,884       3,318         Total assets       769,861       636,028         LIABILITIES       10       73,372       68,233         Det to banks       10       73,372       68,233         Deposits from customers       11       566,785       459,830         Other liabilities       26,609       19,036       19,036         Subordinated bonds       12       7,362       7,362         Total liabilities       674,128       554,461         Share capital       13       53,082       46,158         Share premium       5,429       5,429       5,429         Legal reserve       14       9,870       7,857         Subordinated bond reserve       14       2,599       2,862         Retained earnings       18,865       14,845       14,845         Total shareholders' equity       95,733       81,567       14,845         Contingent liabilities and commitments       22       135,113       124,343 <td>Financial instruments at fair value through profit or loss</td> <td>7</td> <td></td> <td></td>	Financial instruments at fair value through profit or loss	7		
Intangible assets       9       3,971       3,646         Property and equipment       4,271       4,194         Other assets       5,884       3,318         Total assets       769,861       636,028         LIABILITIES       769,861       636,028         Due to banks       10       73,372       68,233         Deposits from customers       11       566,785       459,830         Other liabilities       26,609       19,036         Subordinated bonds       12       7,362       7,362         Total liabilities       674,128       554,461         SHAREHOLDERS' EQUITY       5       5429       5,429         Share capital       13       53,082       46,158         Share premium       5,429       5,429       5,429         Legal reserve       14       9,870       7,857         Subordinated bond reserve       14       5,888       4,416         Investment revaluation reserve       14       2,599       2,862         Retained earnings       18,865       14,845       14,845         Total liabilities and shareholders' equity       95,733       81,567         Total liabilities and commitments       22		8	,	
Other assets       5,884       3,318         Total assets       769,861       636,028         LIABILITIES       10       73,372       68,233         Deposits from customers       11       566,785       459,830         Other liabilities       26,609       19,036         Subordinated bonds       12       7,362       7,362         Total liabilities       674,128       554,461         SHAREHOLDERS' EQUITY       5429       5,429         Share capital       13       53,082       46,158         Share premium       5,429       5,429       5,429         Legal reserve       14       9,870       7,857         Subordinated bond reserve       14       2,599       2,862         Retained earnings       14       2,599       2,862         Retained earnings       18,865       14,845       14,845         Total shareholders' equity       95,733       81,567         Total liabilities and shareholders' equity       769,861       636,028         Contingent liabilities and commitments       22       135,113       124,343	Intangible assets	9	,	3,646
Other assets       5,884       3,318         Total assets       769,861       636,028         LIABILITIES       10       73,372       68,233         Deposits from customers       11       566,785       459,830         Other liabilities       26,609       19,036         Subordinated bonds       12       7,362       7,362         Total liabilities       674,128       554,461         SHAREHOLDERS' EQUITY       5429       5,429         Share capital       13       53,082       46,158         Share premium       5,429       5,429       5,429         Legal reserve       14       9,870       7,857         Subordinated bond reserve       14       2,599       2,862         Retained earnings       14       2,599       2,862         Retained earnings       18,865       14,845       14,845         Total shareholders' equity       95,733       81,567         Total liabilities and shareholders' equity       769,861       636,028         Contingent liabilities and commitments       22       135,113       124,343	Property and equipment			4,194
LIABILITIESDue to banks1073,37268,233Deposits from customers11566,785459,830Other liabilities26,60919,036Subordinated bonds127,3627,362Total liabilities674,128554,461SHAREHOLDERS' EQUITY54,295,429Share capital1353,08246,158Share premium5,4295,429Legal reserve149,8707,857Subordinated bond reserve142,5992,862Retained earnings18,86514,845Total shareholders' equity95,73381,567Total liabilities and shareholders' equity769,861636,028Contingent liabilities and commitments22135,113124,343			5,884	3,318
Due to banks       10       73,372       68,233         Deposits from customers       11       566,785       459,830         Other liabilities       26,609       19,036         Subordinated bonds       12       7,362       7,362         Total liabilities       674,128       554,461         SHAREHOLDERS' EQUITY       5       53,082       46,158         Share capital       13       53,082       46,158         Share premium       5,429       5,429       5,429         Legal reserve       14       9,870       7,857         Subordinated bond reserve       14       5,888       4,416         Investment revaluation reserve       14       2,599       2,862         Retained earnings       18,865       14,845       14,845         Total shareholders' equity       95,733       81,567         Total liabilities and shareholders' equity       769,861       636,028         Contingent liabilities and commitments       22       135,113       124,343	Total assets		769,861	636,028
Due to banks       10       73,372       68,233         Deposits from customers       11       566,785       459,830         Other liabilities       26,609       19,036         Subordinated bonds       12       7,362       7,362         Total liabilities       674,128       554,461         SHAREHOLDERS' EQUITY       5       53,082       46,158         Share capital       13       53,082       46,158         Share premium       5,429       5,429       5,429         Legal reserve       14       9,870       7,857         Subordinated bond reserve       14       5,888       4,416         Investment revaluation reserve       14       2,599       2,862         Retained earnings       18,865       14,845       14,845         Total shareholders' equity       95,733       81,567         Total liabilities and shareholders' equity       769,861       636,028         Contingent liabilities and commitments       22       135,113       124,343	LIABILITIES			
Deposits from customers       11       566,785       459,830         Other liabilities       26,609       19,036         Subordinated bonds       12       7,362       7,362         Total liabilities       674,128       554,461         SHAREHOLDERS' EQUITY       5       5429       5,429         Share capital       13       53,082       46,158         Share premium       5,429       5,429       5,429         Legal reserve       14       9,870       7,857         Subordinated bond reserve       14       5,888       4,416         Investment revaluation reserve       14       2,599       2,862         Retained earnings       18,865       14,845       14,845         Total shareholders' equity       95,733       81,567         Total liabilities and shareholders' equity       769,861       636,028         Contingent liabilities and commitments       22       135,113       124,343		10	73.372	68.233
Other liabilities26,60919,036Subordinated bonds127,3627,362Total liabilities674,128554,461SHAREHOLDERS' EQUITY1353,08246,158Share capital1353,08246,158Share premium5,4295,429Legal reserve149,8707,857Subordinated bond reserve145,8884,416Investment revaluation reserve142,5992,862Retained earnings18,86514,845Total shareholders' equity95,73381,567Total liabilities and shareholders' equity769,861636,028Contingent liabilities and commitments22135,113124,343		11	,	
Subordinated bonds       12       7,362       7,362         Total liabilities       674,128       554,461         SHAREHOLDERS' EQUITY       13       53,082       46,158         Share capital       13       53,082       46,158         Share premium       5,429       5,429         Legal reserve       14       9,870       7,857         Subordinated bond reserve       14       5,888       4,416         Investment revaluation reserve       14       2,599       2,862         Retained earnings       18,865       14,845       14,845         Total shareholders' equity       95,733       81,567         Total liabilities and shareholders' equity       769,861       636,028         Contingent liabilities and commitments       22       135,113       124,343				
SHAREHOLDERS' EQUITY         Share capital       13       53,082       46,158         Share premium       5,429       5,429         Legal reserve       14       9,870       7,857         Subordinated bond reserve       14       5,888       4,416         Investment revaluation reserve       14       2,599       2,862         Retained earnings       18,865       14,845         Total shareholders' equity       95,733       81,567         Total liabilities and shareholders' equity       769,861       636,028         Contingent liabilities and commitments       22       135,113       124,343	Subordinated bonds	12	· · ·	
Share capital       13       53,082       46,158         Share premium       5,429       5,429         Legal reserve       14       9,870       7,857         Subordinated bond reserve       14       5,888       4,416         Investment revaluation reserve       14       2,599       2,862         Retained earnings       18,865       14,845         Total shareholders' equity       95,733       81,567         Total liabilities and shareholders' equity       769,861       636,028         Contingent liabilities and commitments       22       135,113       124,343	Total liabilities		674,128	554,461
Share capital       13       53,082       46,158         Share premium       5,429       5,429         Legal reserve       14       9,870       7,857         Subordinated bond reserve       14       5,888       4,416         Investment revaluation reserve       14       2,599       2,862         Retained earnings       18,865       14,845         Total shareholders' equity       95,733       81,567         Total liabilities and shareholders' equity       769,861       636,028         Contingent liabilities and commitments       22       135,113       124,343	SHAREHOLDERS' EQUITY			
Share premium       5,429       5,429         Legal reserve       14       9,870       7,857         Subordinated bond reserve       14       5,888       4,416         Investment revaluation reserve       14       2,599       2,862         Retained earnings       18,865       14,845         Total shareholders' equity       95,733       81,567         Total liabilities and shareholders' equity       769,861       636,028         Contingent liabilities and commitments       22       135,113       124,343	-	13	53.082	46.158
Legal reserve149,8707,857Subordinated bond reserve145,8884,416Investment revaluation reserve142,5992,862Retained earnings18,86514,845Total shareholders' equity95,73381,567Total liabilities and shareholders' equity769,861636,028Contingent liabilities and commitments22135,113124,343			,	
Subordinated bond reserve145,8884,416Investment revaluation reserve142,5992,862Retained earnings18,86514,845Total shareholders' equity95,73381,567Total liabilities and shareholders' equity769,861636,028Contingent liabilities and commitments22135,113124,343		14	,	
Investment revaluation reserve Retained earnings142,5992,862Total shareholders' equity18,86514,845Total shareholders' equity95,73381,567Total liabilities and shareholders' equity769,861636,028Contingent liabilities and commitments22135,113124,343	•	14		,
Retained earnings18,86514,845Total shareholders' equity95,73381,567Total liabilities and shareholders' equity769,861636,028Contingent liabilities and commitments22135,113124,343	Investment revaluation reserve	14	,	
Total liabilities and shareholders' equity769,861636,028Contingent liabilities and commitments22135,113124,343	Retained earnings			
Contingent liabilities and commitments     22     135,113     124,343	Total shareholders' equity		95,733	81,567
	Total liabilities and shareholders' equity		769,861	636,028
Net assets per share (Rials Omani)         0.180         0.177	Contingent liabilities and commitments	22	135,113	124,343
	Net assets per share (Rials Omani)		0.180	0.177

## Income statement (Un audited) For six months period ended 30<sup>th</sup> June 2007

	Note s	2007 RO'000	2006 RO'000
Interest income Interest expense		23,646 (9,513)	20,159 (7,313)
<b>Net interest income</b> Other income	17 18	14,133 4,450	12,846 4,465
Operating income		18,583	17,311
Staff and administrative costs Depreciation		(7,221) (670)	(6,698) (534)
Operating expenses		(7,891)	(7,232)
<b>Profit from operations</b> Provision for loan impairment Recoveries from allowance for loan impairment Bad debts written-off	6 6	10,692 (1,319) 721 (13)	10,079 (2,212) 992 (17)
Provision Written Back from Impairment of financial instruments at fair value through profit or loss		16	-
<b>Profit from operations after provision</b> Income tax expense		10,097 (1,089)	8,842 (1,057)
Profit for the period		9,008	7,785
Earning per share (Basic) - annualized (Rials Omani)	15	0.034	0.029

## Statement of Changes in Shareholders' Equity (Un audited) For six months period ended 30<sup>th</sup> June 2007

I of six months period chuce	1 of six months period ended 50° suite 2007							
	Notes	Share capital RO'000	Share premium RO'000	Legal reserve RO'000	Subordinated bond reserve RO'000	Investment revaluation reserve RO'000	Retained Earnings RO'000	Total RO'000
<b>1 January 2006</b> Profit for the period		41,962	5,429	7,857	4,416	4,289	15,452 7,785	79,405 7,785
Fair value decrease		-	-	-	-	(916)	-	(916)
Net transfer to income statement on sale of available-for-sale investments		-	-	-	-	(511)	-	(511)
Dividend paid for 2005		-	-	-	-	-	(4,196)	(4,196)
Bonus issue for 2005		4,196		<u> </u>		<u> </u>	(4,196)	<u> </u>
30 <sup>th</sup> June 2006		46,158	5,429	7,857	4,416	2,862	14,845	81,567

## Statement of Changes in Shareholders' Equity (Un audited) For six months period ended 30<sup>th</sup> June 2007 (continued)

	Notes	Share capital RO'000	Share premium RO'000	Legal reserve RO'000	Subordinated bond reserve RO'000	Investment revaluation reserve RO'000	Retained Earnings RO'000	Total RO'000
1 January 2007		46,158	5,429	9,870	5,888	2,231	23,705	93,281
Profit for the period Fair value increase		-	-	-	-	- 945	9,008 -	9,008 945
Net transfer to income statement on sale of available-for-sale investments		-	-	-	-	(577	-	(57)
Dividend paid for 2006		-	-	-	-	-	(6,924)	(6,924)
Bonus issue for 2006		6,924	-	-	-	-	(6,924)	-
30 <sup>th</sup> June 2007		53,082	5,429	9,870	5,888	2,599	18,865	95,733

## Cash Flow Statement (Un audited) For six months period ended 30<sup>th</sup> June 2007

<b>Operating activities</b> Interest and commission receipts Interest payments Cash payments to suppliers and employees	2007 RO'000 28,256 (8,993) (8,619) 10,644	2006 RO'000 24,355 (6,192) (5,841) 12,322
(Increase) decrease in operating assets	(87,337)	<u>(8,274)</u>
Increase (decrease) in operating liabilities	<u>69,939</u>	<u>15,627</u>
Net cash from operating activities Income tax paid Cash flow from operating activities	(6,754) (1,715) (8,469)	19,675 ( <u>1,583</u> ) <u>18,092</u>
Net cash used in investing activities	<u>(1,839)</u>	<u>(47,366)</u>
Net cash used in financing activities	<u>(6,924)</u>	(4,196)
Net cash (decrease) increase in cash and cash equivalents	(17,232)	(33,470)
Cash and cash equivalents at 1 January Cash and cash equivalents at 30 <sup>th</sup> June	<u>108,127</u> <u>90,895</u>	<u>102,489</u> <u>69,019</u>
Cash and cash equivalents Loans and advances to banks due within 90 days Due to banks Capital Deposit with Central Bank of Oman <b>Cash and cash equivalents for the purpose of cash flow statement</b>	81,942 12,232 (2,779) (500) <u>90,895</u>	36,277 33,654 (412) (500) <u>69,019</u>

## **1.** Legal status and principal activities

Bank Dhofar SAOG (the Bank) is incorporated in the Sultanate of Oman as a public joint stock company and is principally engaged in corporate, retail and investment banking activities. The Bank has a listing on Muscat Securities Market (MSM) and its principal place of business is its Head Office, Capital Business District (CBD), Ruwi, Sultanate of Oman.

## 2. Principal accounting policies

#### 2.1. Basis of preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), the requirements of the Commercial Companies Law of 1974, as amended and disclosure requirements of Capital Market Authority.

The financial statements have been prepared on historical cost basis except for derivative financial instruments, financial instruments at fair value through profit and loss and available for sale financial assets which are measured at fair value.

The policies have been consistently applied in dealing with items that are considered material in relation to the Bank's financial statements to all periods presented.

The preparation of financial statements in conformity with IFRS requires use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Bank's accounting policies.

## 2.2. Foreign currency translations

#### 2.2.1. Functional and presentation currency

Items included in the Bank's financial statements are measured using Rials Omani which is the currency of the primary economic environment in which the Bank operates, rounded off to the nearest thousand.

## 2. Principal accounting policies (continued)

#### 2.2. Foreign currency translations (continued)

#### 2.2.2. Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement. Translation differences on non-monetary items, such as equities held at fair value through profit or loss, are reported as part of the fair value gain or loss. Translation differences on non-monetary items, such as equities classified as available-for-sale financial assets, are included in the investment revaluation reserve in equity.

#### 2.3. Financial instruments

#### 2.3.1. Classification

The Bank classifies its financial assets in the following categories: financial assets at fair value through profit or loss; loans and receivables; held-to-maturity investments; and available-for-sale financial assets. Management determines the classification of its investments at initial recognition.

#### 2.3.1.1. Financial assets at fair value through profit or loss

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss at inception. A financial asset is held in this category if acquired principally for the purpose of short-term profit taking or if so designated by management. Derivatives are also categorised as held for trading unless they are designated as hedges.

#### 2.3.1.2. Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They can be originated or acquired by the bank with no intention of trading the receivable and comprise loans and advances to banks and customers other than bonds purchased at original issuance.

#### 2.3.1.3. Available-for-sale

Available-for-sale investments are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

#### 2.3.2. Recognition and derecognition

The Bank recognises financial assets at fair value through profit or loss and available-for-sale assets on the trade date, the date it commits to purchase or sell the asset. From this date any gains and losses arising from changes in fair value of the assets are recognised. Loans and receivables, deposits and subordinated liabilities are recognised on the date they are originated.

## 2. Principal accounting policies (continued)

#### 2.3. Financial instruments (continued)

#### 2.3.2. Recognition and derecognition (continued)

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or where the Bank has transferred substantially all risks and rewards of ownership. A financial liability is derecognised when it is extinguished.

#### 2.3.3. Measurement

Financial assets are measured initially at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss.

Subsequent to initial recognition all financial assets at fair value through profit or loss and all available-for-sale assets are measured at fair value, except equity instrument that does not have a quoted market price in an active market and whose fair value cannot be reliably measured is stated at cost, including transaction costs, less impairment losses.

All non-trading financial liabilities and loans and receivables are measured at amortised cost less impairment losses. Amortised cost is calculated on the effective interest rate method. Premiums and discounts, including initial transaction costs, are included in the carrying amount of the related instrument and amortised based on the effective interest rate of the instrument.

#### 2.3.4. Fair value measurement principles

The fair values of quoted investments in active markets are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Bank establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, discounted cash flow analysis and other valuation techniques commonly used by market participants.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market related rate at the balance sheet date for an instrument with similar terms and conditions.

The fair value of derivatives that are not exchange-traded is estimated at the amount that the Bank would receive or pay to terminate the contract at the balance sheet date taking into account current market conditions and the current creditworthiness of the counter-parties.

#### 2.3.5. Gains and losses on subsequent measurement

Gains and losses arising from changes in the fair value of the financial assets at fair value through profit or loss category are included in the income statement in the period in which they arise. Gains and losses arising from changes in the fair value of available-for-sale financial assets are recognised directly in equity, until the financial asset is derecognised or impaired at which time the cumulative gain or loss previously recognised in equity is recognised in profit or loss.

## 2. Principal accounting policies (continued)

#### 2.4. Cash and cash equivalents

For the purpose of the cash flow statement, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including: cash on hand, non-restricted cash deposited with the Central Bank of Oman, amounts due from other banks and eligible treasury bills and certificate of deposits.

#### 2.5. Treasury bills

Treasury bills issued for a term longer than three months are classified separately as assets availablefor- sale.

#### 2.6. Offsetting

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

#### 2.7. Impairment of financial assets

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Bank about the following loss events:

- (i) significant financial difficulty of the issuer or obligor;
- (ii) a breach of contract, such as a default or delinquency in interest or principal payments;
- (iii) the Bank granting to the borrower, for economic or legal reasons relating to the borrower's financial difficulty, a concession that the lender would not otherwise consider;
- (iv) it becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- (v) the disappearance of an active market for that financial asset because of financial difficulties; or
- (vi) observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:

- adverse changes in the payment status of borrowers in the group; or

- national or local economic conditions that correlate with defaults on the assets in the group.

## 2. Principal accounting policies (continued)

#### 2.7. Impairment of financial assets (continued)

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on loans and receivables carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the income statement. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Bank may measure impairment on the basis of an instrument's fair value using an observable market price.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (i.e. on the basis of the Bank's grading process that considers asset type, industry, geographical location, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Bank and historical loss experience for assets with credit risk characteristics similar to those in the Group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other factors indicative of changes in the probability of losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

When a loan is known to be uncollectible, all the necessary legal procedures have been completed, and the final loss has been determined, the loan is written off against the related provision for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off decrease the amount of the provision for loan impairment in the income statement.

## 2. Principal accounting policies (continued)

#### 2.7. Impairment of financial assets (continued)

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the income statement.

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets, other than investments at fair value through profit and loss, is impaired. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in the income statement. Impairment losses recognised in the income statement on equity instruments are not reversed through the income statement. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the income statement.

#### 2.8. *Property and equipment*

Items of property and equipment are stated at cost less accumulated depreciation and impairment loss. Depreciation is calculated so as to write off the cost of property and equipment, other than freehold land and capital work-in-progress, by equal instalments over their estimated economic useful lives from the date the asset is brought into use, as follows:

	Years
Buildings	7-25
Furniture and fixtures	3-7
Motor vehicles	3-5
Computer equipment	4

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use.

Gains and losses on disposal of property and equipment are determined by reference to their carrying amount and are taken into account in determining operating profit. Repairs and renewals are charged to the income statement when the expense is incurred. Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the item of property and equipment. All other expenditure is recognised in the income statement as an expense as incurred.

#### 2.9. Intangible assets

Goodwill represents the excess of the cost of an acquisition over the fair value of the net identifiable assets acquired at the date of acquisition. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses.

## 2. **Principal accounting policies (continued)**

#### 2.10. Provisions

A provision is recognised in the balance sheet when the Bank has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and the amount has been reliably estimated. If the effect is material, provisions are determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### 2.11. Dividends

Dividends are recognised as a liability in the year in which they are declared.

#### 2.12. Interest income and expense

Interest income and expense are recognised in the income statement using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

#### 2.13. Fees and commission income

Fees and commissions are generally recognised on an accrual basis when the service has been provided. Loan commitment fees for loans that are likely to be drawn down are deferred (together with related direct costs) and recognised as an adjustment to the effective interest rate on the loan. Loan syndication fees are recognised as revenue when the syndication has been completed and the Bank retained no part of the loan package for itself or retained a part at the same effective interest rate for the other participants. Commission and fees arising from negotiating, or participating in the negotiation of, a transaction for a third party – such as the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses – are recognised on completion of the underlying transaction. Portfolio and other management advisory and service fees are recognised based on the applicable service contracts, usually on a time-apportionment basis. Asset management fees related to investment funds are recognised rateably over the period the service is provided. The same principle is applied for wealth management, financial planning and custody services that are continuously provided over an extended period of time.

## 2. Principal accounting policies (continued)

#### 2.14. Taxation

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred income tax is provided in full, using the balance sheet liability method, on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes (the tax base). The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the balance sheet date. The principal temporary differences arise from depreciation of property and equipment and provisions.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### 2.15. Employee benefits

End of service benefits are accrued in accordance with the terms of employment of the bank's employees at the balance sheet date, having regard to the requirements of the Oman Labour Law. Employee entitlements to annual leave and leave passage are recognised when they accrue to employees and an accrual is made for the estimated liability arising as a result of services rendered by employees up to the balance sheet date.

Contributions to a defined contribution retirement plan and occupational hazard insurance for Omani employees in accordance with the Omani Social Insurances Law of 1991 and its subsequent amendments are recognised as an expense in the income statement as incurred.

#### 2.16. Derivative financial instruments

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value. Fair values are obtained from quoted market prices in active markets, including recent market transactions, and valuation techniques, including discounted cash flow models and options pricing models, as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

The best evidence of the fair value of a derivative at initial recognition is the transaction price (i.e., the fair value of the consideration given or received) unless the fair value of that instrument is evidenced by comparison with other observable current market transactions in the same instrument (i.e. without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets. When such evidence exists, the Bank recognises profits on day 1.

## 2. Principal accounting policies (continued)

#### 2.16. Derivative financial instruments (continued)

The method of recognising the resulting fair value gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. Although the Bank enters into derivative instruments for hedging purposes, certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of any derivative instrument that does not qualify for hedge accounting are recognised immediately in the income statement.

#### 2.17. Sale and repurchase agreements

Securities sold subject to repurchase agreements (repos) are reclassified in the financial statements as pledged assets when the transferee has the right by contract or custom to sell or repledge the collateral; the counterparty liability is included in amounts due to other banks, deposits from banks, other deposits or deposits due to customers, as appropriate. Securities purchased under agreements to resell (reverse repos) are recorded as loans and advances to other banks or customers, as appropriate. The difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest method. Securities lent to counterparties are also retained in the financial statements.

Securities borrowed are not recognised in the financial statements, unless these are sold to third parties, in which case the purchase and sale are recorded with the gain or loss included in trading income. The obligation to return them is recorded at fair value as a trading liability.

## 2.18. Borrowings

Borrowings are recognised initially at fair value, being their issue proceeds (fair value of consideration received) net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between proceeds net of transaction costs and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method.

#### 2.19. Segment reporting

A segment is a distinguishable component of the Bank that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Bank currently operates only in the Sultanate of Oman. The Bank's primary format for reporting segmental information is business segments, based upon management and internal reporting structure. The Bank's main business segments are corporate and retail banking.

#### 2.20. Directors' remuneration

Directors' remuneration is calculated in accordance with the Commercial Companies Law of 1974 and its amendment.

## 3. Cash and cash equivalents

	2007 RO'000	2006 RO'000
Cash on hand	6,203	5,505
Balances with the Central Bank of Oman	20,739	10,772
Certificate of deposits	55,000	20,000
	81,942	36,277

At 30<sup>th</sup> June 2007, cash and cash equivalents included balances with the Central Bank of Oman approximately RO 500,000 (2006 - RO 500,000) as minimum reserve requirements. These funds are not available for the Bank's daily business.

4. Treasury bills& certificate of deposits	2007	2006
	RO'000	RO'000
Treasury bills above 89 days Certificate deposits above 89 days	26,040	45,000
	26,040	45,000
5. Loans and advances to banks		
	2007 RO'000	2006 RO'000
Placements with other banks	15,242	39,736
Current clearing accounts	3,884	2,003
	19,126	41,739

At 30<sup>th</sup> June 2007, placement with one local bank individually represented 20% or more of the Bank's placements.

At 30<sup>th</sup> June 2006, no placement with any individual bank represented 20% or more of the Bank's placements.

## 6. Loans and advances to customers

	2007	2006
	RO'000	RO'000
Overdrafts	64,977	64,229
Loans	532,374	425,103
Loans against trust receipts	35,489	20,543
Bills discounted	2,455	2,508
Advance against credit cards	4,083	3,925
Others	12,266	7,073
Gross loans and advances	651,644	523,381
Less: Impairment allowance	(44,414)	(46,746)
Net loans and advances	607,230	476,635

#### 6. Loans and advances to customers (continued)

## The movement in impairment allowance and reserved interest is analysed below:

	2007	2006
	RO'000	<b>RO'000</b>
(a) Allowance for loan impairment		
1 January	29,170	30,106
Allowance made during the period	1,319	2,212
Released to the income statement during the period	(721)	(992)
Written off during the period	(1,186)	(18)
30 <sup>th</sup> June	28,582	31,308
(b) Reserved interest		
1 January	16,727	14,258
Reserved during the period	1,711	1,684
Released to the income statement during the period	(288)	(240)
Written-off during the period	(2,318)	(264)
30 <sup>th</sup> June	15,832	15,438
Total impairment allowance	44,414	46,746

As a matter of policy, the Bank considers waiver/write-off or settlement only in such cases where the Bank is satisfied that the recovery of the full outstanding liabilities from the borrower is not possible in the normal course of business or out of the securities realisation or through enforcement of the guarantee (wherever available) and that legal action will not yield higher recoveries after considering time and costs involved.

Proposals for waivers/write-off are not formula driven and are decided on a case by case basis after weighing all pros and cons. The rationale is invariably documented. In all cases, the Bank aims to recover maximum value through enforcement of collaterals/guarantees of guarantors, etc.

Interest is reserved by the Bank against loans and advances which are impaired, to comply with the rules, regulations and guidelines issued by the Central Bank of Oman.

Under the Central Bank of Oman's guidelines for provision against classified loans and advances, at 30<sup>th</sup> June 2007, out of the total provisions of approximately RO 44,414,000 (2006 – RO 46,746,000) the provision made on non classified Loan and advances was approximately RO 8,525,000 (2006 – RO 8,555,000).

At 30<sup>th</sup> June 2007, impaired loans and advances on which interest has been reserved amount to approximately RO 35,583,003 (2006 - RO 33,453,000) and loans and advances on which interest is not being accrued amount to approximately RO 2,926,426 (2006 - RO 6,351,000).

## 7. Financial instruments at fair value through profit or loss

	Fair value 2007 RO'000	Fair value 2006 RO'000	Carrying amount 2007 RO'000	Carrying amount 2006 RO'000
Debt Instruments held for Trading				
Government Development Bonds	8,007	13,362	8,007	13,366
8. Available-for-sale investmer	nts		2007 RO'000	2006 RO'000
Equity instruments - Quoted			9,308	7,673
- Unquoted			4,082	4,180

13,390

11,853

## 8. Available-for-sale investments (continued)

		Market value		Market value Carrying amo		ount
	Cost	2007	2006	2007	2006	
	RO'000	RO'000	RO'000	RO'000	RO'000	
Quoted on the Muscat Securities Market (by sector)						
Investments	1,954	1,593	2,281	1,593	2,281	
Insurance	582	971	1,045	971	1,045	
Services	3,673	3,858	2,726	3,858	2,726	
Industrial	2,340	2,968	1,719	2,886	1,621	
	8,549	9,390	7,771	9,308	7,673	
Unquoted						
Unquoted Omani company				2,793	2,521	
Unquoted foreign equities				1,289	1,659	
				4,082	4,180	
				13,390	11,853	

At 30<sup>th</sup> June 2007, the investments are carried at the fair value..

## 9. Intangible assets

	2007 RO'000	2006 RO'000
<b>Goodwill</b> 1 January Impairment charge for the year	3,971	3,971 (325)
30 <sup>th</sup> June	3,971	3,646
10. Due to banks		
Syndicated borrowing Other borrowings Payable on demand	67,375 3,218 2,779	67,375 138 720
	73,372	68,233

During the period the bank entered into a mid-term syndicated loan agreement for US\$ 75,000,000 with three years maturity. The lead arrangers for the loan were Commerzbank AG, ING Wholesale Banking and Intesa Sanpaolo S.p.A. The purpose of the loan was refinancing of US\$ 75 Million credit facility dated 25<sup>th</sup> May 2005.As of date total borrowing from International markets are US\$ 175 Million. The rates of interest are linked to three month LIBOR subject to competitive margin.

At 30<sup>th</sup> June 2007, no borrowing from a bank individually represented 20% or more of the Bank's borrowings (2006 - Nil). The Bank has not had any defaults of principal, interest or other breaches during the period on its borrowed funds (2006 - Nil).

## **11.** Deposits from customers

	2007	2006
	RO'000	RO'000
Current accounts	165,640	122,343
Savings accounts	111,139	83,343
Time deposits	288,069	252,031
Margin accounts	1,937	2,113
	566,785	459,830

Current accounts and time deposits include deposits from the Government of the Sultanate of Oman amounting to RO 108,200,000 (2006 - RO 86,705,000).

## 12. Subordinated bonds

Pursuant to a 'merger agreement' between the Bank and Majan International Bank SAOC (MIB) dated 28 December 2002, on 31 March 2003 the Bank issued 7,361,767 subordinated bonds of RO 1 each with a tenure of 5 years and 1 day to the former shareholders of MIB. These bonds carry a coupon rate of 7% per annum payable annually. The bonds are listed at Muscat Securities Market.

## 13. Share capital

The authorised share capital consists of 1,000,000,000 shares of RO 0.100 each At  $30^{\text{th}}$  June 2007 the issued and paid up share capital comprised 530,817,000 shares of RO 0.100 each. (2006 – 461,580,000 shares of RO 0.100 each)

On 28 March 2007 the shareholders of the bank in the annual General meeting approved distribution of bonus shares at the rate of 15% of the share capital of the bank amounting to RO 6,923,700 (69,237,000 shares of RO 0.100 each).

## **13.** Share capital (continued)

#### Shareholders

The following shareholders of the Bank own 10% or more of the Bank's shares, in their own name or through a nominee account:

	2007		2006	
	No of		No of	
	shares	%	shares	%
Dhofar International Development				
and Investment Company SAOG	159,245,096	30.00%	138,983,997	30.1%
Eng. Abdul Hafidh Salim Rajab Al Aujaili	56,693,222	10.68%	40,743,370	8.83%
Civil Service Employees' Pension Fund	53,081,689	10.00%	46,157,991	10.0%
14. Reserve				
	2007		2006	
	RO,000		RO,000	
(a) Legal reserves	<u>9,870</u>		<u>7,857</u>	

#### Legal reserve

In accordance with Article 106 of the Commercial Companies Law of 1974, annual appropriations of 10% of profit are made to the legal reserve until the accumulated balance of the reserve is equal to one-third of the Bank's paid up share capital. This reserve is not available for distribution.

#### (b) Subordinated bond reserve

	2007	2006
	RO,000	RO,000
Subordinated bond reserve	<u>5,888</u>	<u>4,416</u>

The Bank transfers an amount equivalent to 20% of the value of the subordinated bonds each year to the subordinated bond reserve until the bonds mature.

#### (c) Investment revaluation reserve

The movements on this undistributable reserve are as follows:

	2007 RO'000	2006 RO'000
1 January (Decrease) / increase in fair value	2,231	4,289
Net transfer to income statement on sale of available for sale investment	368	(1427)
30 <sup>th</sup> June	2,599	2,862

## 15. Earnings per share - Basic

The calculation of basic and diluted earnings per share is based on profit for the period attributable to ordinary shareholders as follows:

Profit for the period (RO)	2007 9,008,000	2006 7,785,000
Weighted average number of shares outstanding during the period	530,817,000	530,817,000
Earnings per share basic and diluted	0.034	0.029

For the purpose of earning per share calculation, we have restated the previous period weighted average number of shares outstanding to include the 15% bonus share issued in first quarter of 2007 and par value per share is taken as RO 0.100.

## 16. Capital adequacy

The ratio of equity to risk weighted assets, as formulated by the Basle Committee, II for the period ended  $30^{\text{th}}$  June 2007 is 12.08% (2006 – 15.71% the capital adequacy ratio was calculated in 2006 based on Basle I directives).

#### **17.** Net interest income

	2007	2006
	RO'000	RO'000
Loans and advances to customers	21,637	18,263
Debt investments	1,373	919
Money market placements	563	931
Others	73	46
Total interest income	23,646	20,159
Deposits from customers	(7,495)	(5,673)
Money market deposits	(2,018)	(1,640)
Total interest expense	(9,513)	(7,313)
Net interest income	14,133	12,846
18. Other income		
Food and commissions (not)	1 250	1007

Fees and commissions (net)	1,259	1007
Foreign exchange	450	361
Investment income	1,167	2,083
Others	1,574	1,014
	4,450	4,465

## 19. Impairment of financial assets

	2007 RO'000	2006 RO'000
Provision for loan impairment	1,319	2,212
Bad debts and dues written-off	13	17
	1,332	2,229
Recoveries from provision for loan impairment	(721)	(992)
Provision recoveries from Impairment of financial instruments at fair value through profit or loss	(16)	
Net impairment change of financial assets	595	1,237

## 20. Transactions with related parties and holders of 10% or more of the Bank's shares

In the ordinary course of business, the Bank conducts transactions with certain of its Directors, shareholders and companies over which they are able to exert significant influence. The aggregate amount of balances with such related parties are as follows:

	2007 RO'000	2006 RO'000
Loans and advances		
Directors and shareholders holding less than 10%		
interest in the Bank	14,196	16,133
Directors and shareholders holding 10% or more interest	5 01 4	5 222
in the Bank	7,214	5,232
	21,410	21,365
Deposits and other accounts		
Directors and shareholders holding less than 10%	<b>FO 104</b>	54.460
interest in the Bank	50,104	54,463
Directors and shareholders holding 10% or more interest in the Bank	27,746	15,594
In the Bulk		15,574
	77,850	70,057
Contingent liabilities and commitments	1 670	1 001
Directors and shareholders holding less than 10% interest in the Bank	1,679	1,081
Directors and shareholders holding 10% or more		
interest in the Bank	-	13
	1,679	1,094

20. Transactions with related parties and holders of Bank's shares (continued)	10% or	more of the
	2007	2006
	RO'000	RO'000
Remuneration paid to Directors		
Chairman		
<ul> <li>remuneration proposed</li> </ul>	9	10
– sitting fees paid	6	5
Other Directors		
<ul> <li>remuneration proposed</li> </ul>	94	104
– sitting fees paid	28	30
	137	149
Other transactions		
Rental payment to a related party	27	21
Other transactions	12	12
21. Senior Member		
Total exposure:		
Direct	21,924	22,205
Indirect	1,679	1,094
	23,603	23,299
Number of members	22	19

## 22. Contingent liabilities and commitments

#### (a) Credit related contingent items

Letters of credit, guarantees and other commitments for which there are corresponding customer liabilities:

	2007	2006
	RO'000	RO'000
Letters of credit	38,091	35,688
Acceptances	10,671	14,887
Guarantees and performance bonds	43,038	30,316
Advance payment guarantees	25,007	24,424
Payment guarantees	13,132	16,294
Others	5,174	2,734
	135,113	124,343

## 23. Analysis of significant assets and liabilities

(a) Maturity profile of assets and liabilities

30 June 2007	Due on demand and up to 30 days RO'000	2 months to 6 months RO'000	7 months to 12 months RO'000	More than 1 year to 5 years RO'000	Over 5 years RO'000	Total RO'000
Cash and cash						
equivalents	81,442	-	-	-	500	81,942
Treasury bills & certificates of deposit Loans and advances	-	26,040	-	-	-	26,040
To banks Loans and advances	12,735	3,850	2,541	-	-	19,126
to customers Financial instruments at fair value through	113,705	80,307	44,482	262,429	106,307	607,230
profit or loss Available-for-sale	-	5,502	-	2,505	-	8,007
investments	-	-	10,825	2,565	-	13,390
Intangible assets	-	-	-	-	3,971	3,971
Property and equipment	-	-	-	-	4,271	4,271
Other assets	795	207	9	89	4,784	5,884
Total assets	208,677	115,906	57,857	267,588	119,833	769,861
Due to banks Deposits from	5,859	-	-	67,513	-	73,372
customers	102,977	183,547	124,464	86,554	69,243	566,785
Other liabilities	8,998	5,310	5,630	5,312	1,359	26,609
Subordinated bonds	-	-	7,362	-	-	7,362
Shareholders' equity	-	-	9,008	-	86,725	95,733
Total liabilities and shareholders' equity	117,834	188,857	146,464	159,379	157,327	769,861

## 23. Analysis of significant assets and liabilities (continued)

## (a) Maturity profile of assets and liabilities

	Due on demand and up to 30 days RO'000	2 months to 6 months RO'000	7 months to 12 months RO'000	More than 1 year to 5 years RO'000	Over 5 years RO'000	Total RO'000
30 June 2006						
Cash and cash equivalents Treasury bills and	35,777	-	-	-	500	36,277
certificates of deposit	25,000	20,000	_	-	-	45,000
Loans and advances	25,000	20,000				10,000
to banks	33,654	2,310	5,775	-	-	41,739
Loans and advances						
to customers	64,081	54,115	42,609	228,922	86,908	476,635
Financial instruments at fair value through						
profit or loss	4,202	-	1,306	7,858	-	13,366
Available-for-sale			0.546		2 207	11 052
investment	-	-	9,546	-	2,307	11,853
Intangible assets	-	-	-	-	3,646	3,646
Property and equipment					4,194	4,194
Other assets	- 959	- 24	25	61	2,249	3,318
Other assets				01	2,249	5,510
Total assets	163,673	76,449	59,261	236,841	99,804	636,028
Due to banks Deposits from	720	-	-	67,513	-	68,233
customers	103,950	144,389	71,640	88,381	51,470	459,830
Other liabilities	5,669	3,466	3,569	5,259	1,073	19,036
Subordinated bonds		-		7,362	-,	7,362
Shareholders' equity	-	-	-	7,785	73,782	81,567
1				. <u></u>	. <u></u>	·
Total liabilities and shareholders' equity	110,339	147,855	75,209	176,300	126,325	636,028

## 23. Analysis of significant assets and liabilities (continued)

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#### (b) Interest sensitivity gap

Sensitivity to interest rates arises from mismatches in the period to repricing of assets and that of the corresponding liability funding. The Bank manages these mismatches by following policy guidelines and reduces risk by matching repricing of assets and liabilities through various means including monitoring by the Asset Liability Committee of the bank. Significant changes in gap positions can be made to adjust the profile as market outlook changes.

	Effective average interest rate %	Due on demand and within 30 days RO'000	1 to 6 months	Due within 7 to 12 months RO'000	Due within 1 to 5 years RO'000	Due after 5 years RO'000	Non- bearing interest RO'000	Total RO'000
30 June 2007								
Cash and cash		<b>55 000</b>				500	26 442	01.040
equivalents Tresury bills	3.93	55,000	- 26,040	-	-	500	26,442	81,942 26,040
Loans and advances	5.95	-	20,040	-	-	-	-	20,040
to banks	5.25	12,735	3,850	2,541	-	-	-	19,126
Loans and advances to			-,	_,				
customers	7.61	170,779	73,810	37,170	253,563	67,254	4,654	607,230
Financial assets at fair								
value through profit			5 502		2 505			0.007
or loss Available-for-sale	-	-	5,502	-	2,505	-	-	8,007
investments		-	-	-	2,565	-	10,825	13,390
Intangible assets		-	-	-	-,200	-	3,971	3,971
Property and							,	,
equipment		-	-	-	-	-	4,271	4,271
Other assets		-	-	-	-	-	5,884	5,884
		238,514	109,202	39,711	258,633	67,754	56,047	769,861
Total assets	:							
Due to banks Deposits from	5.60	5,671	67,513	-	-	-	188	73,372
customers	2.77	141,782	114,459	80,224	30,984	48	199,288	566,785
Other liabilities		-	-	-	-	-	26,609	26,609
Subordinated bonds	7.00	-	-	7,362	-	-	-	7,362
Shareholders' equity		-	-	9,008	-	-	86,725	95,733
Total liabilities and shareholders' equity		147,453	181,972	96,594	30,984	48	312,810	769,861
On-balance sheet gap		91,061	(72,770)	(56,883)	227,649	67,706	(256,763)	
Cumulative interest sensitivity gap		91,061	18,291	(38,592)	189,057	256,763	-	
	:							

## 23. Analysis of significant assets and liabilities (continued)

(b) Interest sensitivity gap (continued)

	Effective average interest rate %	Due on demand and within 30 days RO'000	Due within 1 to 6 months RO'000	Due within 7 to 12 months RO'000	Due within 1 to 5 years RO'000	Due after 5 years RO'000	Non- bearing interest RO'000	Total RO'000
30 June 2006								
Cash and cash equivalents Treasury bills and	-	20,000		-	-	500	15,777	36,277
certificate of deposit Loans and advances	3.76	25,000	20,000	-	-	-	-	45,000
to banks Loans and advances	4.5	33,654	2,31(	-	5,775	-	-	41,739
to customers Financial assets at fair value through profit	7.83	121,138	47,69	44,322	209,709	49,812	3,961	476,635
or loss Available-for-sale	4.28	4,202	1,300	-	7,858	-	-	13,366
Investment Intangible assets	-	-		-	2,307	-	9,546 3,646	11,853 3,646
Property and equipment		-		-	-	-	4,194	4,194
Other assets		-			-	-	3,318	3,318
Total assets		203,994	71,30	44,322	225,649	50,312	40,442	636,028
Due to banks Deposits from	5.04	720	67,51	-	-	-	-	68,233
customers Other liabilities	2.44	134,827	93,230	38,837	46,709	48	146,173 19,036	459,830 19,036
Subordinated bonds Shareholders' equity	7.0	-		-	7,362 7,785	-	73,782	7,362 81,567
Total liabilities and shareholders' equity		135,547	160,74	38,837	61,856	48	238,991	636,028
On-balance sheet gap		68,447	(89,44)	5,485	163,793	50,264	(198,549)	
Cumulative interest sensitivity gap		68,447	(20,993	(15,508	148,285	198,549		

## 23. Analysis of significant assets and liabilities (continued)

(c) Customer conce	enti ations	Assets			Liabilities	
	Loans and advances to banks RO'000	Gross loans and advances RO'000	Investment securities RO'000	Deposits from customers RO'000	Deposits from banks RO'000	Contingent liabilities RO'000
30 June 2007 Personal Corporate Government	- 19,126 -	253,605 354,598 43,441	13,390 8,007	216,738 241,847 108,200	73,372	1,085 133,106 922
	19,126	651,644	21,397	566,785	73,372	135,113
30 June 2006						
Personal	-	211,961	-	173,442	-	521
Corporate	41,739	292,562	11,853	199,683	68,233	123,331
Government	-	18,858	13,366	86,705	-	491
	41,739	523,381	25,219	459,830	68,233	124,343

#### (c) Customer concentrations

#### (d) Foreign currency exposures

(a) I oronga currency enposares	2007 RO'000	2006 RO'000
Net assets denominated in US Dollars Net assets denominated in other foreign currencies	28,853 602	10,198 628
	29,455	10,826

## 24. Comparative figures

Certain amounts for the prior period have been reclassified to conform with the current period presentation.