

Investor Presentation

As at 30th June 2025

Our Core Values



Growth Oriented Customer



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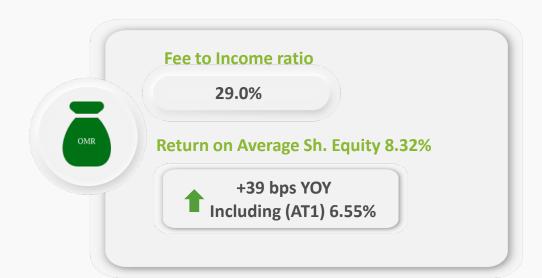




Bank Dhofar at a glance as at 30th June 2025









7.0% YoY

Net Loan, Advances and Financing to Customers

OMR 4.17 Bn



Deposits

OMR 4.03 Bn



Total Assets

OMR 5.32 Bn

%

Cost to Income Ratio

48.19%

ECL Coverage Ratio

95.46%

Capital Adequacy Ratio

16.42%

Social Impact



15 nationalities of full-time employees



44% of our employees are women



Fastest growing branch network in Oman



Total: 141 branches

Credit Rating



• Moody's – June 2025 Rated 'Baa3' with a stable outlook

• Fitch – January 2025 Rated 'BB+' with a Positive outlook.

Bank Dhofar Branch Network



Branch Network



Total: 141 branches

» Conventional: 112 branches

» Islamic: 29 branches

Digital Footprint

ATM

Total ATM: 356
Total CDM: 178

CDM

Total MFK: 4

Market Share



Assets: (12%)

• Loans: (13%)

• Deposits: (12%)



Customers CIF NO.

Conventional Retail:

~600K Customers

Conventional Corporate/SME:

47K Customers

Dhofar Islamic Customers:

99K Customers

Total Customers:

~747K Customers

Awards

World Business Outlook Awards 2025:

 Fastest Growing Branch Network in Oman 2025

The 2025 Gazet International Awards:

- Best Bank MENA 2025

 Global Brands Magazine (LIK)
- Global Brands Magazine (UK)
- Best Customer Centric Banking Brand Oman 2025

Overall Financial Performance

As of 30th June 2025



Balance Sheet

OMR million	Jun-24	Jun-25	Change
Net Loans, advances, and financing to customers	3,734	4,174	11.8%
Cash and balances with Central Bank of Oman	152	80	-47.0%
Investment securities	533	672	26.0%
Total Assets	4,841	5,324	10.0%
Customers' Deposit	3,551	4,033	13.6%
Due to banks	431	383	-11.2%
Total Equity	724	737	1.8%
Total liabilities and equity	4,841	5,324	10.0%

Income statement

OMR million	Jun-24	Jun-25	Change
Operating Income	78.2	84.5	8.1%
Operating Expenses	(37.8)	(40.7)	7.8%
Profit before Impairment & Tax Charges	40.4	43.8	8.3%
Impairments	(14.9)	(16.2)	8.4%
Income Tax	(3.3)	(3.9)	17.0%
Net Profit	22.1	23.7	7.0%

Key Ratios

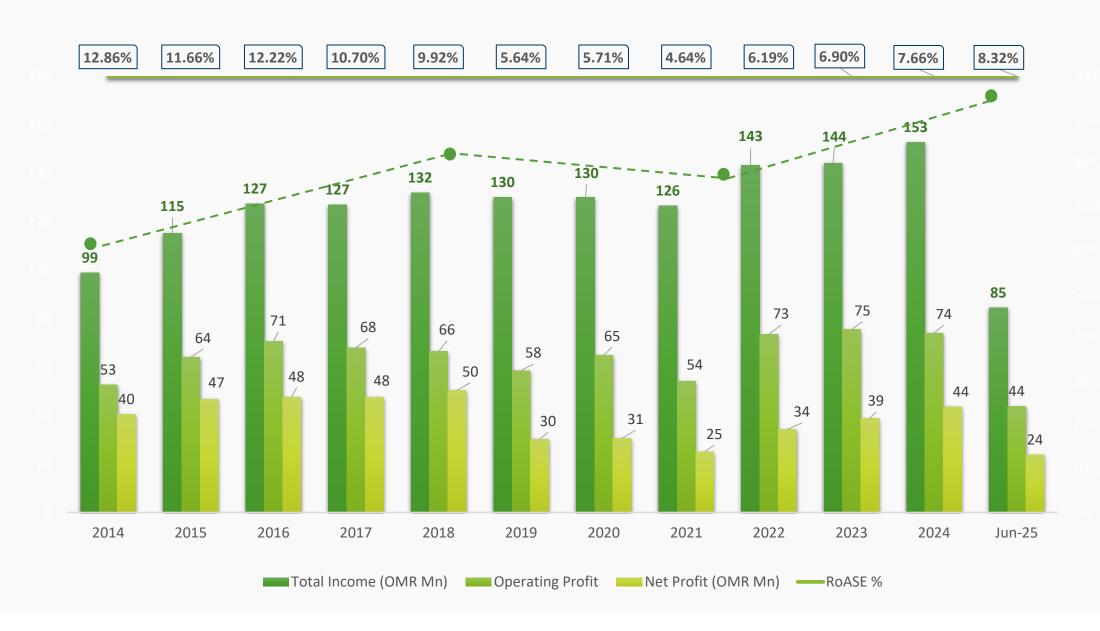
	Jun-24	Jun-25	Change
Total Capital Adequacy	17.25%	16.42%	-0.83%
CET1	12.90%	11.90%	-1.00%
Non-Performing Loan Ratio	5.11%	4.75%	-0.36%
ROSHE	7.93%	8.32%	0.39%
ROE (including AT1)	6.21%	6.55%	0.34%
ROAA	0.93%	0.92%	-0.01%
Net Interest Spread	2.27%	2.22%	-0.05%
Cost to Income Ratio	48.30%	48.19%	-0.11%
Net loan to customers Deposits	105.14%	103.48%	-1.66%

Key Highlights

- One of the leading listed bank in Oman by total assets of OMR 5.32 billion and 1,783 employees as of June 2025.
- Market share in Oman Assets (12%) Loans (13%) Deposits (12%)
- Strong capital position with CAR at 16.42% and CET1 at 11.90% as of June 2025, which are well above the minimum regulatory requirements (13.5% and 9.5% respectively).
- Bank's Operating income increased from RO 78.2m [June-24] to RO 84.5m [June-25] a total increase of 8.1%.

Consistently profitable due to diversified and resilient business model

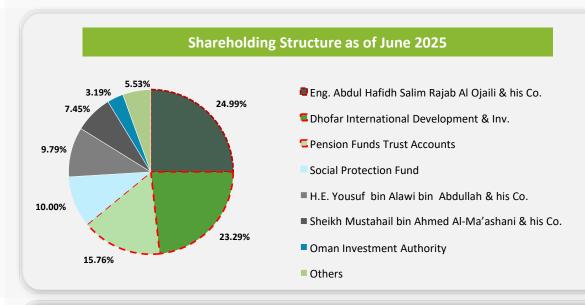




Shareholder's Structure & Asset composition

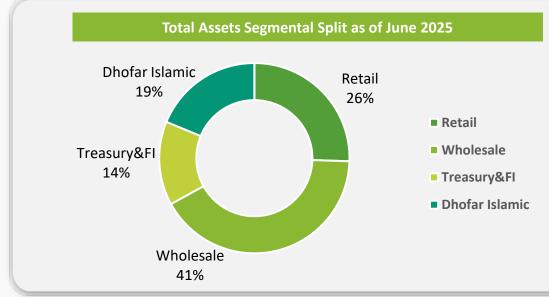
As at 30th June 2025

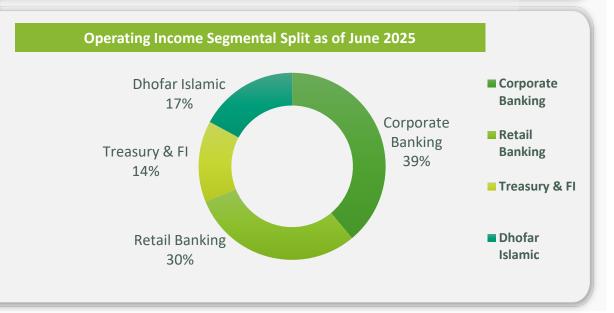




Strong Relations with the Omani Government and Protection Funds

- ▶ More than 28% ownership by government & Social Protection Fund in the Bank enabling strong relations.
- ▶ Provider of banking services and products to employees of Various Ministries and Government entities.
- ► The Bank will continue to strengthen its relationships with government institutions in Oman.

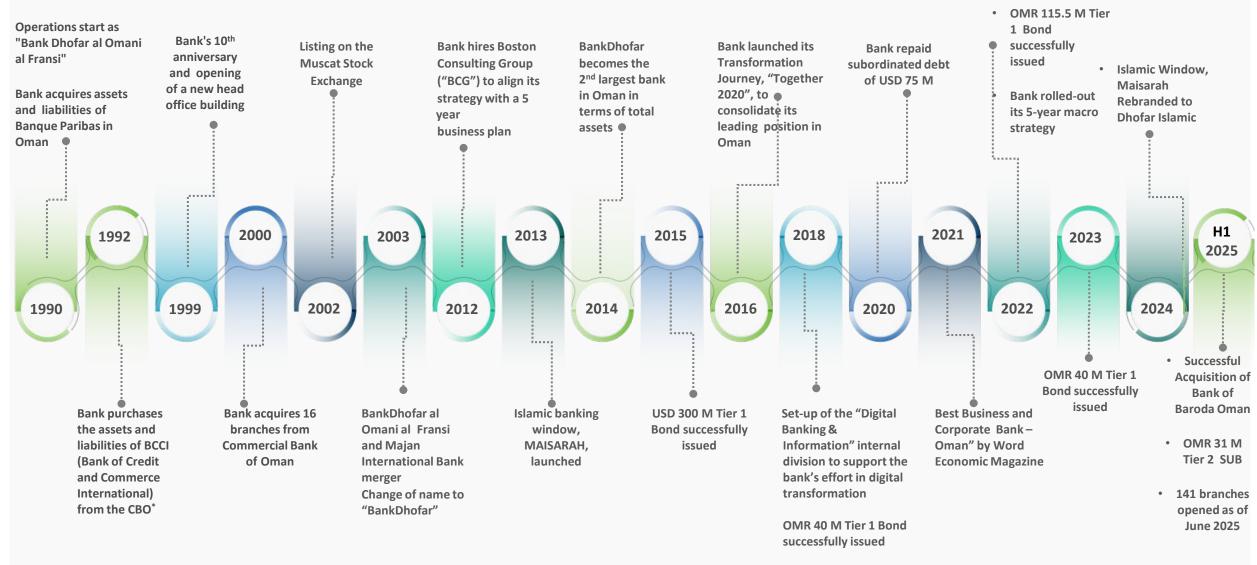




BankDhofar's Historic Evolvement



BANK DHOFAR HAS BEEN PROUDLY SERVING OMANI CUSTOMERS SINCE 1990



BankDhofar Key Strengths

1. Leading Franchise in Oman

- » One of the leading listed bank in Oman by total assets, loans, and market capitalization.
- » Diversified product offering with a well-established Retail Banking, Corporate Banking, Wealth management and Private Banking franchise.
- » Strong Corporate Banking platform supporting the Government of Oman.
- » Award winning and one of the fastest growing Islamic Banking windows in Oman.





- Strong capital position with CAR at 16.42% and CET1 at 11.90% as of June 2025, which are well above the minimum regulatory requirements (13.5% and 9.5% respectively).
- » The Bank has been consistently paying dividends over the past 20 years.
- » Strong shareholder base which has consistently supported the bank's capital position.

2. Government and Protection Funds

- » Government & Omani Protection funds owns c.28% of Bank Dhofar share capital.
- » High probability of support from the government, if required, given Bank Dhofar's systemic importance for the country.





5. Diversified & Smart Distribution Channels

- » Strong distribution network with an optimal coverage 141 branches (including 29 Islamic branches).
 - » 356 ATMs, 178 CDM/CCDMs1, and 4 MFKs3.
 - » Continuous branches modernisation with introduction of multi-function kiosk machine for convenient banking 24/7.
 - Market-edge Internet Banking and Mobile banking in Oman.

3. Stable and Growing Operating Environment

- » Stable banking sector.
- » Prudent regulatory environment.
- » Stable political system in the Oman with excellent diplomatic relationship in the region and around the globe.
- » Well positioned to benefit from growth in Oman with economic diversification, favorable population demographics and clear policy measures.





6. Experienced & Seasoned Management

Experienced and dedicated management team with vast regional and global experience with leading financial institutions in both Conventional banking and Islamic finance.

^{1.} Cash and Cheque Deposit Machines ("CCDMs")

^{2.} Full Function Machines ("FFMs")

^{3.} Multi-Function Kiosk ("MFKs")

^{4.} Including capital conservation buffers

Overview of Sultanate of Oman



Overview

- ➤ Oman 2nd largest country in the GCC with an area covering approximately 309,500 km². Strategically placed on the Arabian Gulf, Oman is divided into 11 main governorates and shares borders with Saudi Arabia and UAE.
- > Stable Political System Oman continues to follow peace-making foreign policy with focus on developing its economy.
- **Population of ~5.5mn** predominantly represented by Omani Nationals account for 65% of the total population.
- Resilient and Solid Economy focus on long-term planning with the implementation of a fiveyear economic development strategy plan.
- "Vision 2040" government led programme, aimed at creating wealth through economic diversification and private sector partnership, building world-class infrastructure, and preserving environment sustainability.
- "Medium Term Fiscal Plan (MTFP) 2020-24" MTFP has borrowed the four objectives from Vision 2040 to articulate the MTFP. These objectives included economic diversification, creating investment chain value, governance of state-owned entities and social well being.



Key Indicators

Key Indicators	2024
Sovereign Ratings	D3/DDD /DD-
(Moody's / S&P / Fitch)	Baa3/BBB-/BB+
Gross Domestic Product	USD 108.2bn1
Gross Domestic Product Per Capita	USD 23,295
Inflation	0.4%
Population	~5.5 million

1. Source: 1. IMF World Economic Database 2. National Centre For Statistics & Information (NCSI)

Real GDP Growth Public Revenue Composition 5.0% Net Oil 2.3% 2.7% Revenue 3.0% 2.0% 2.0% 1.0% 0.0% -0.8% Net Gas -1.0% Revenue 54% -2.0% -3.0% Non-Hydrocarbon Revenue

2. Source: A Guide to the state's general budget (MOF)

Oman Budget 2025 (OMR Mn)								
Particulars	Budget'25	Budget'24	Budget'24 Var % Actual'24					
Oil Revenue	5,830	5,915	-2%	7,353	24%			
Gas Revenue	1,777	1,575	2%	1,800	14%			
Other Revenue	3,575	3,520	0%	3,521	0%			
Total Revenues	11,182	11,010	-	12,674	15%			
Total Expenditure	11,800	11,650	-1%	12,134	4%			
(Deficit/Surplus)	(620)	(640)	-	540	184%			

3. Source: State's general budget 2025, MOF website

Omani Banking Sector



Overview of the Omani banking sector

- ▶ The Omani Banking Sector comprises 20 licensed banks, of which:
 - ▶ 16 Conventional commercial banks: 7 locally incorporated and 9 branches of foreign banks
 - ▶ 2 state-owned specialised banks: Oman Housing Bank and Development Bank
 - ▶ 2 full-fledged locally incorporated Islamic banks
- ▶ The Omani banking sector has been growing consistently in the past decade with banking assets reaching over OMR 46 billion in May 2025.
 - ▶ OMR 36.8 billion for Conventional banks and OMR 9.0 billion for Islamic banks
 - ▶ Islamic banking sub-sector has been growing considerably in the past years
- ▶ The banking sector has limited reliance on foreign funding, mainly due to strong domestic deposit base

Regulatory Framework set by The Central Bank of Oman ("CBO")

- ▶ In the year 2025 new banking law was published which repeals the earlier law.
- ▶ New Environment, Social and Governance reporting standard and requirement adopted by CBO.
- ▶ CBO published a new circular 'Sectoral Lending/ Financial Targets & Capital relief'. This circular is targeted to certain priority sectors granting capital relief thereby encouraging lending to such sectors.
- Several regulatory and supervisory initiatives have been implemented by the CBO to develop a competitive and sound banking system.

Asset, Deposits and Loans of Omani Banks



Source: CBO Monthly Statistical Bulletin May 2025

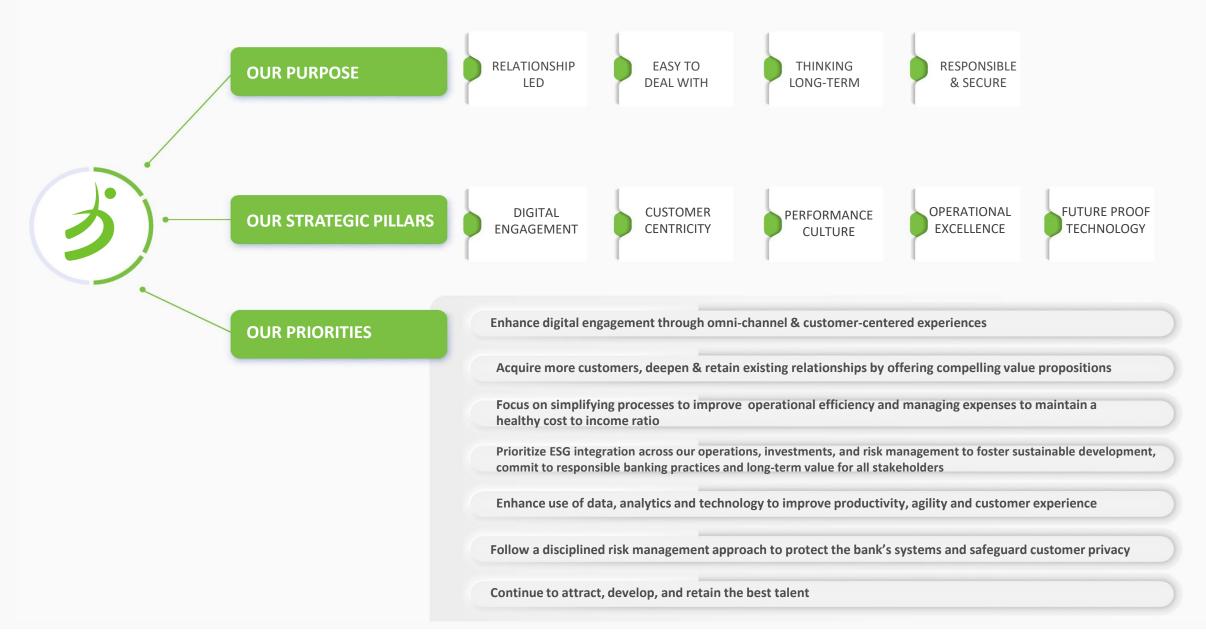
Islamic Banking Assets of Omani Banks



Source: CBO Monthly Statistical Bulletin May 2025

BankDhofar Strategy





Bank Dhofar's Promise to Serve



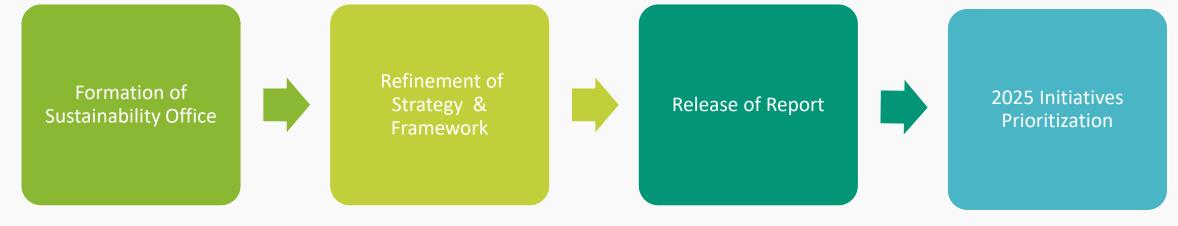




- Fast paced nature of modern life, where time is of the essence
- Bank Dhofar is committed to provide its banking services to its customers from all segments of society by reducing waiting period in branches to no more than 10 minutes.



The bank has established sustainability office, developed its strategy published the first sustainability report and identified and prioritized key initiatives for the next three years.



- Established under strategy and transformation to drive and oversee all sustainabilityrelated efforts and ensure alignment with our strategic goals.
- Our sustainability strategy has been fine-tuned to align with the Central Bank of Oman (CBO) circular and Muscat Securities Market Exchange (MSX-E) guidelines, ensuring compliance and relevance.
- The latest report has been published, highlighting our accomplishments in 2023 & 2024
- We have outlined and prioritized key initiatives for 2025, setting a clear path forward for impactful and measurable sustainability progress.

Broad-based & Diversified revenue growth as of 30th June 2025 across Business Segments





Revenue %

Key segment highlights

Retail Banking OMR 5.98 M



- » 600,000 individual customers
- » Diverse retail products and services bancassurance.
- » Priority banking, Private banking, Premier banking (Al Rifaa and Al Riadah), Wealth management, Youth, ladies and Student Banking
- » Emphasis on enhancing retail customer experience through internet banking, mobile banking, ATMs, CCDMs, and FFMs as alternatives to traditional branches.

Corporate & Wholesale Banking

OMR 8.19 M



- » Over 47,000 SME, wholesale and corporate banking customers served.
- » Tailored services and products for large corporate and growing corporates in Oman.
- » Project finance and syndication for infrastructure projects.
- » Best Bank for Corporates Award by Euromoney.
- » Government banking unit focused on deposit mobilization from Government and Quasi Government institutions.
- » Strengthening investment banking activities with a new proprietary investment department.
- » Expansion of services to include asset management and corporate advisory.

Treasury & Financial Institutions

OMR 7.55 M



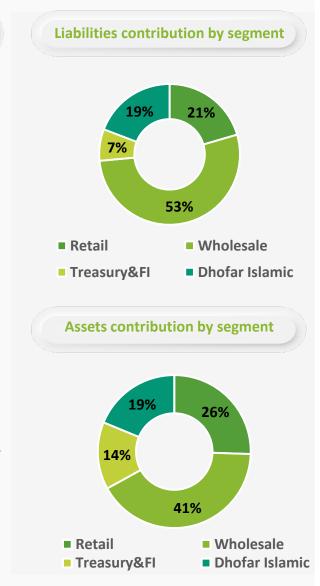
- » Manages funding, liquidity, and risk (interest rate and exchange rate).
- » Offers various financial products: money market, currency swaps, interest rate swaps, options, and plain vanilla currency transactions.
- » Includes desks for Foreign Exchange and Derivatives Sales, Money Market, Fixed Income, and Interbank.
- » Oversees international Correspondent Banking relationships.
- » Provides access to a wide network of leading correspondent banks for Corporate and Retail clients.



OMR 1.93 M

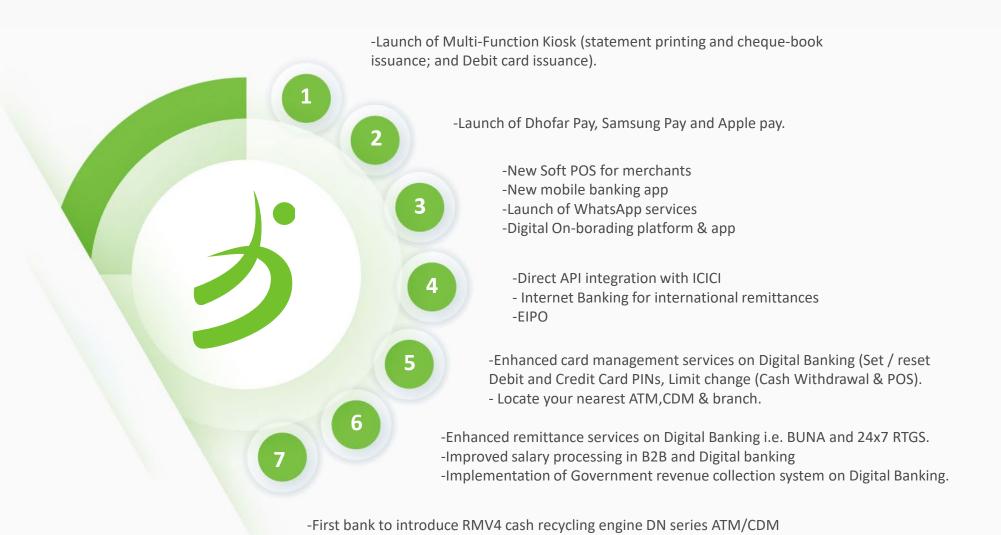


- » Over 99,000 Dhofar Islamic customers (individual & wholesale banking).
- » Launched in 2013, offering Shari'ah-compliant financial services.
- » Provides retail, corporate, treasury, and investment banking services.
- » Operates independently from the Bank's conventional banking operations.
- » Established an Islamic finance banking team at the head office.
- » Has 29 dedicated Islamic banking branches exclusively for Islamic banking customers.
- » Awarded Best Islamic Bank in Oman in 2019 by Middle East Banking Awards, EMEA Finance.



Digital Banking-BankDhofar Wins 'Best Digital Bank of the Year' by TAS Business Awards





Consolidated Profit & Loss statement at a glance





Dhofar Islamic window at a Glance





Fees and other income

OMR 3.61 M +22.2% YOY

Customers Financing

OMR 810 M +10.0% YOY

Customers Deposits

OMR 803 M +24.8% YOY

Cost to income ratio

47.98% +2.71%YOY

Return on average equity

3.34%

Net Profit

1.93M -42.4% YOY

Dhofar Islamic Market Share:

Assets: (11%)

Loans (11%)

Deposits (11%)

Gross Loans & Advances

8.8% Government

3.5%

Electricity, gas and water

6.3%

Financial services

2.5%Wholesale and retail trade

2.6%

Communication and utilities

Manufacturing 6.6% Construction_

12.0%

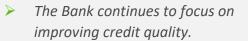




36.3%

International trade

5.2%



- Diversified loan portfolio across sectors with a strong franchise in retail.
- The Bank witnessed a growth in loan book of 11.8% from OMR 3.91 billion as at Jun-24 to OMR 4.37 billion as at Jun-25



Loans against trust

receipts, 4%

Credit Quality

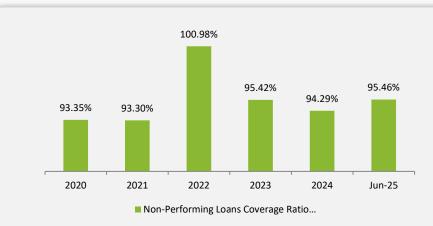


Non-performing loans and Gross NPL Ratio

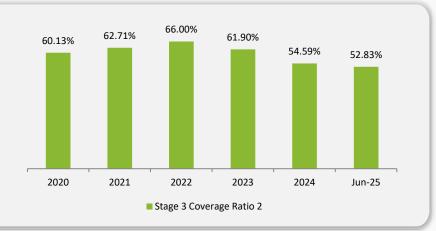
Stage 2 Exposure & ECL



Non-Performing Loans Coverage Ratio



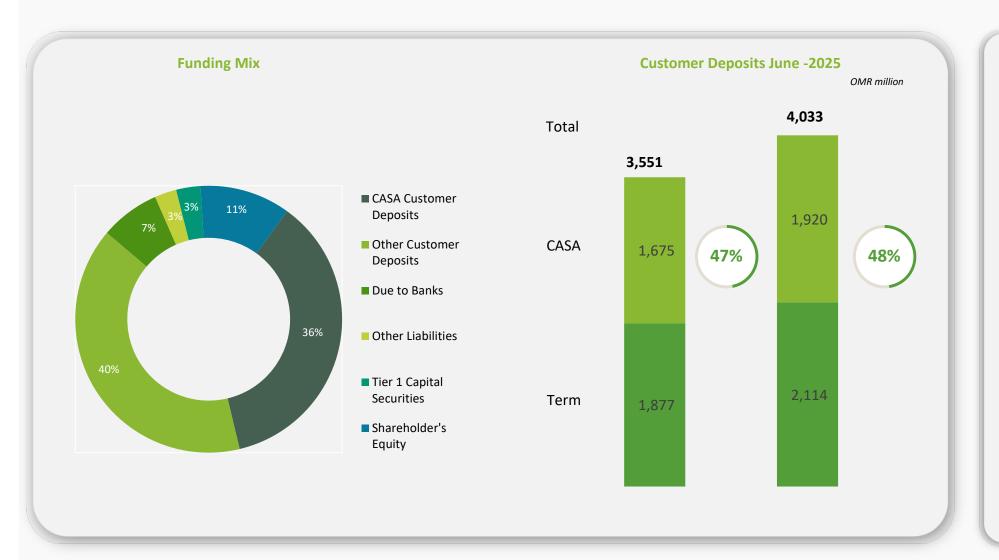
Stage 3 Coverage Ratio *



- Fross NPL ratio has decreased by 0.36% YTD from 5.11% in Jun-24 to 4.75% in Jun-25.
- Net NPL (net of interest reserve & ECL) has stood at 2.24% as of Jun-25.
- NPL coverage ratio (total funded ECL stage 1,2&3 against funded stage 3 NPL) at 95.46% as at Jun-25.
- Stage 2 ECL to Exposure ratio has increased by 1.43% from 8.78% in Dec-24 to 10.21% in Jun-25.
- Stage 3 coverage ratio stood at 52.83% in Jun-25.

Funding & Liquidity



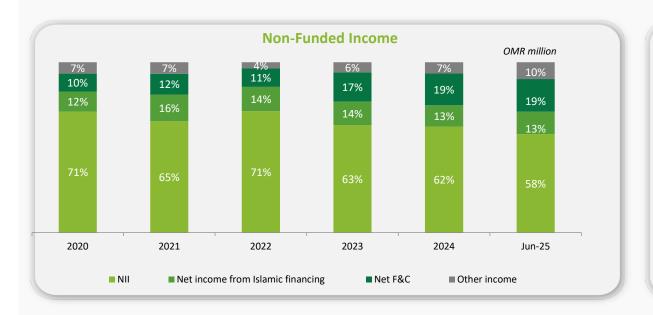


- The Bank witnessed a growth in deposit book of 13.6% from OMR 3.55 billion as at Jun-24 to OMR 4.03 billion as at Jun-25.
- Customer deposits with CASA's constituting 48% of the total deposits.
- Stable funding with access to diversified sources of funding.
- The Bank is primarily customer deposit-funded with a broadly stable deposit base, including sticky deposits from GREs.
- The Bank holds a portfolio of highly liquid investment securities mainly Omani sovereign instruments, available for repo, if needed.
- > LCR at 133.3%
- NSFR at 106.1%

LCR & NSFR are calculated on weighted average value

Profitability & Performance

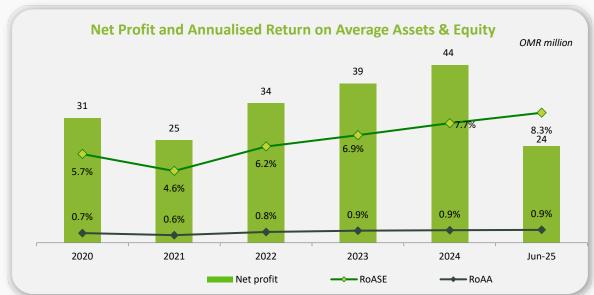




- Fees and other operating income for the period ended 30th June 2025 was RO 24.5 million compared to the comparative period 30th June 2024 of RO 17.8 million.
- ➤ Bank increased its fee income with focus on improving fee income opportunities across all the business segment.
- The consolidated net profit as at 30th June 2025 recorded growth of 7.0% to reach RO 23.6 million compared to RO 22.1 million as at 30th June 2024.
- Increase of ROASE by 39 bps from 7.93% Jun-24 to 8.32% Jun-25.

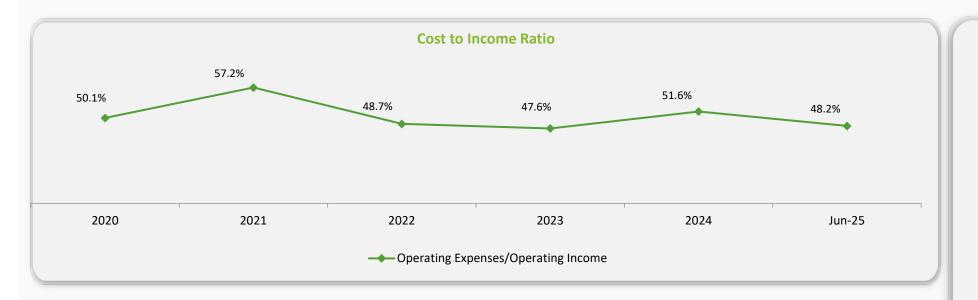
Net Revenue Breakdown

Non-funded income (OMR'000)	2020	2021	2022	2023	2024	Jun-25
Net fees & commission income	13,589	15,447	14,892	24,692	28,573	16,182
Adv. III	1,587	1,291	2,693	2,273	1,281	1,131
Miscellaneous income	1,567	1,291	2,095	2,275	1,201	1,151
Total fees & commission	15,176	16,738	17,585	26,965	29,854	17,313
FX & Investment income	7,177	7,285	3,151	6,297	8,819	7,209
Total Non-funded income	22,353	24,023	20,736	33,262	38,673	24,522
Fee to income ratio	17.20%	19.00%	14.49%	23.09%	25.30%	29.03%



Operating Expenses







65 72 70 69 79 41 77 7 7 3 3 13 15 12 15 8 8 3 4 2 2 45 45 44 47 53 27 2020 2021 2022 2023 2024 Jun-25 Staff Costs Occupancy Costs Other Operating Costs Depreciation

- Bank's operating expenses for June -25 are higher by 7.8% at RO 40.70 million from RO 37.77 million in June-24.
- The cost to income ratio increase due to new business lines and departments as well as branch network expansion.
- The bank has made significant investments in technology and streamlining operations to improve controls and efficiency.

OMR million

The benefit of these investments will accrue in the coming period and is expected to further improve the cost to income ratio.

Yield, COF & NIM Analysis

2.35%

2020





2.01%

2021

2.51%

2022





- The Yield has decreased by 24 Bps compared to Dec-24.
- Cost of Funds decreased by 37 Bps compared to Dec-24.
- Net Interest Spread Increased to 2.22% compared to Dec-24.
- The Bank continues to monitor and improve the yield and cost of funds.

Capitalization Overview









- Robust CAR and a comfortable capital position resulted from a combination of various shareholder's equity, retained earnings and balance sheet optimization.
- The Bank reported capital ratio that is comfortably above the minimum regulatory limit.
- The Bank has consistently distributed dividends during the past few years.
- Total cash dividend of 6.55%, and stock dividend of 1.45% for the year ended December 2024.

Conclusion











Balance Sheet (OMR)

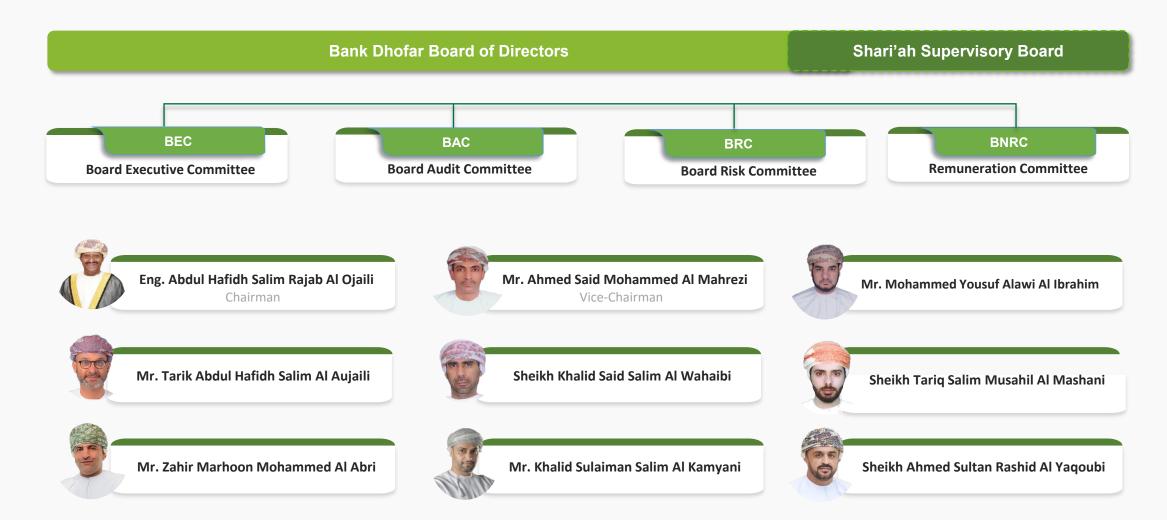
OMR millions	2020	2021	2022	2023	2024	Jun-25
ASSETS						
Cash and balances with Central Bank of Oman	209	251	177	126	197	80
Loans, advances and financing to banks	122	125	148	227	196	283
Loans, advances and financing to customers	3,265	3,346	3,430	3,766	3,934	4,174
Investment Securities	458	446	469	459	648	672
Intangible asset	12	13	11	12	13	13
Property and equipment	10	8	8	9	15	15
Other assets	182	249	73	87	81	86
Total Assets	4,257	4,439	4,317	4,686	5,085	5,324
LIABILITIES						
Due to banks	452	461	573	506	438	383
Deposits to customers	2,861	2,976	2,892	3,299	3,763	4,033
Subordinated loans	35	35	-	-	-	31
Other liabilities	213	269	136	148	143	140
Total liabilities	3,561	3,740	3,600	3,953	4,345	4,587
SHAREHOLDERS' EQUITY						
Share capital	300	300	300	300	300	304
Share premium	96	96	96	96	96	96
Retained earnings	34	29	72	81	86	80
Other reserves	111	119	94	102	104	102
Total shareholders' equity	540	543	562	577	585	581
Perpetual Tier 1 Capital Securities	156	156	156	156	156	156
Total Equity	696	699	717	733	740	737
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	4,257	4,439	4,317	4,686	5,085	5,324

Income Statement (OMR)

OMR millions	2020	2021	2022	2023	2024	Jun-25
Interest income	175	173	185	220	232	118
Interest expense	(83)	(90)	(84)	(129)	(137)	(69)
Net interest income	92	83	101	91	95	49
Net Income from Islamic Financing and Investment Activities	15	20	22	20	19	11
Fees and Commission Income	16	18	19	30	38	22
Fees and Commission Expense	(3)	(2)	(4)	(6)	(10)	(5)
Net Fees and Commission Income	14	15	15	25	29	16
Other Income	9	9	6	9	10	8
Operating Income	130	126	143	144	153	84
Operating Expenses	(65)	(72)	(70)	(69)	(79)	(41)
Profit from Operations	65	54	73	75	74	44
Provisions for impairments, recoveries and write-backs	(29)	(25)	(33)	(32)	(24)	(16)
Profit from Operations after Provisions	36	29	40	44	50	28
Income Tax Expense	(5)	(4)	(6)	(5)	(7)	(4)
NET PROFIT FOR THE YEAR	31	25	34	39	43	24

Board Members & Board Committees

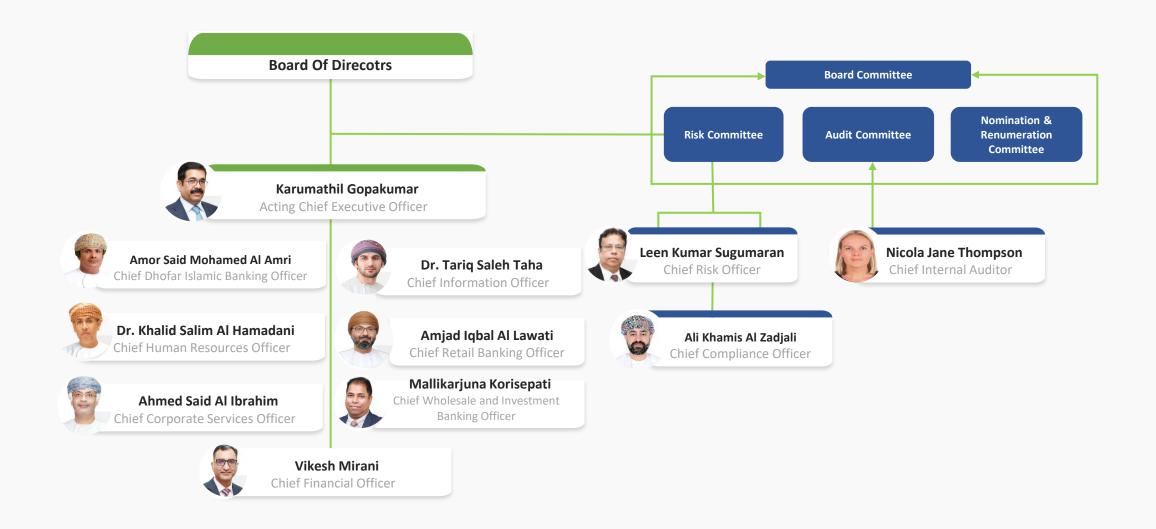




Source: Bank Dhofar

Organizational Structure







THANK YOU

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