

# Investor Presentation

June 2024



## Our Core Values

**1**  
Performance Driven

**2**  
Growth Oriented

**3**  
Customer Centricity

**4**  
Accountability

**5**  
Collaboration



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# Agenda

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03

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04

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Bank Dhofar & Dhofar Islamic performance

05

## Conclusion



# Bank Dhofar at a glance as at June 2024



## Total Income

OMR 78.16 Million ↑ 5% YoY

## Net Profit

OMR 22.11 Million ↑ 20% YoY



## Net Interest Margin 2.27%

↑ +3bps YOY

## Return on Assets 0.93%

↑ +10bps YOY

## Return on Sh. Equity 7.93%

↑ +121bps YOY  
Including (AT1) 6.11%

## Social Impact



13 nationalities of full-time employees



- 50% of our employees are women



## Net Loan, Advances and Financing to Customers

OMR  
3.73 Billion



## Deposits

OMR  
3.55 Billion



## Total Assets

OMR  
4.84 Billion



Fastest growing branch network in Oman



**Total: 119 branches**



## Cost to Income Ratio

48.32% ↑ +2.81% YOY

## ECL Coverage Ratio

89.38% ↑ +0.70% YOY

## Capital Adequacy Ratio

17.25% ↓ -1.77% YOY


## Credit Rating



- Moody's – December 2023 Rated 'Ba1' with a stable outlook
- Fitch – June 2024 Rated 'BB' with a stable outlook.

# Fastest Growing Branch Network in Oman OER Business Summit Award

## Branch Network

 **Total: 119 branches**  
Conventional: 95 branches  
Islamic: 24 branches

## Digital Footprint

ATM

Total ATM: 212

CDM

Total CDM: 40

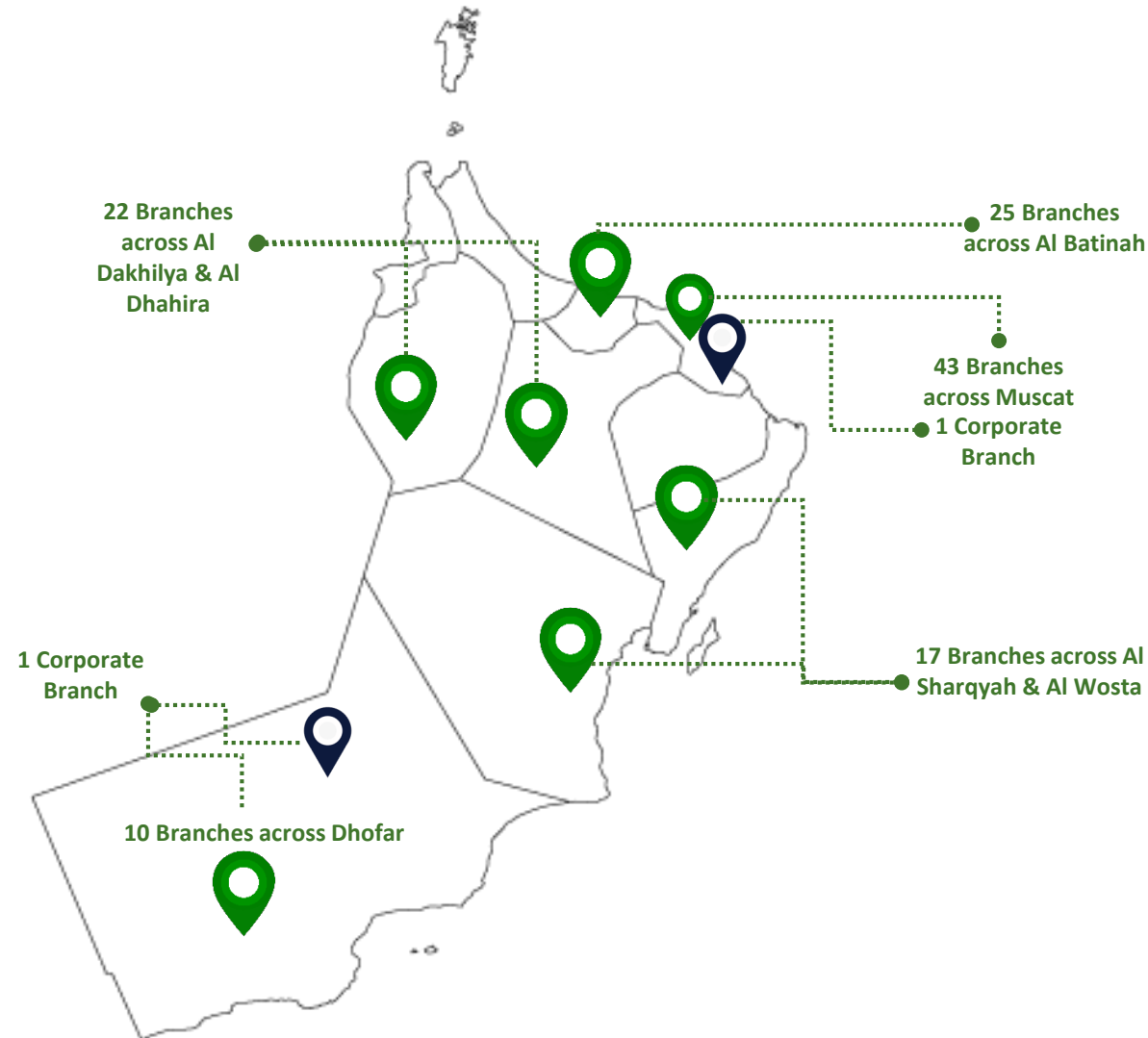
Total FFM: 77

Total MFK: 4

## Market Share



- Assets (13%)
- Loans (13%)
- Deposits (11%)



## Customers CIF NO.

**Conventional Retail:**  
482K Customers

**Conventional Corporate:**  
31K Customers

**Dhofar Islamic Customers:**  
79K Customers  
**Consolidated Customers:**  
~600K Customers

## Branch Network Growth

Total of new branches opened during 2024 was 11 Branches

- Conventional: 9
- Dhofar Islamic: 2

# Overall Financial Performance

(June 2024)

## Balance Sheet

| OMR million                                     | Jun-23       | Jun-24       | Change      |
|---|--------------|--------------|-------------|
| Net Loans, advances, and financing to customers | 3,420        | 3,734        | 9.2%        |
| Cash and balances with Central Bank of Oman     | 197          | 152          | -23.0%      |
| Investment securities                           | 443          | 533          | 20.5%       |
| <b>Total Assets</b>                             | <b>4,675</b> | <b>4,841</b> | <b>3.6%</b> |
| Customers' Deposit                              | 3,073        | 3,551        | 15.6%       |
| Due to banks                                    | 737          | 431          | -41.6%      |
| <b>Total Equity</b>                             | <b>715</b>   | <b>724</b>   | <b>1.1%</b> |
| <b>Total liabilities and equity</b>             | <b>4,675</b> | <b>4,841</b> | <b>3.6%</b> |

## Income statement

| OMR million                                       | Jun-23    | Jun-24    | Change       |
|---|-----------|-----------|--------------|
| Operating Income                                  | 74        | 78        | 5.3%         |
| Operating Expenses                                | (34)      | (38)      | 11.7%        |
| <b>Profit before Impairment &amp; Tax Charges</b> | <b>40</b> | <b>40</b> | <b>-0.2%</b> |
| Impairments                                       | (19)      | (15)      | -20.5%       |
| Income Tax  | (3)       | (3)       | 2.8%         |
| <b>Net Profit</b>                                 | <b>18</b> | <b>22</b> | <b>20.0%</b> |

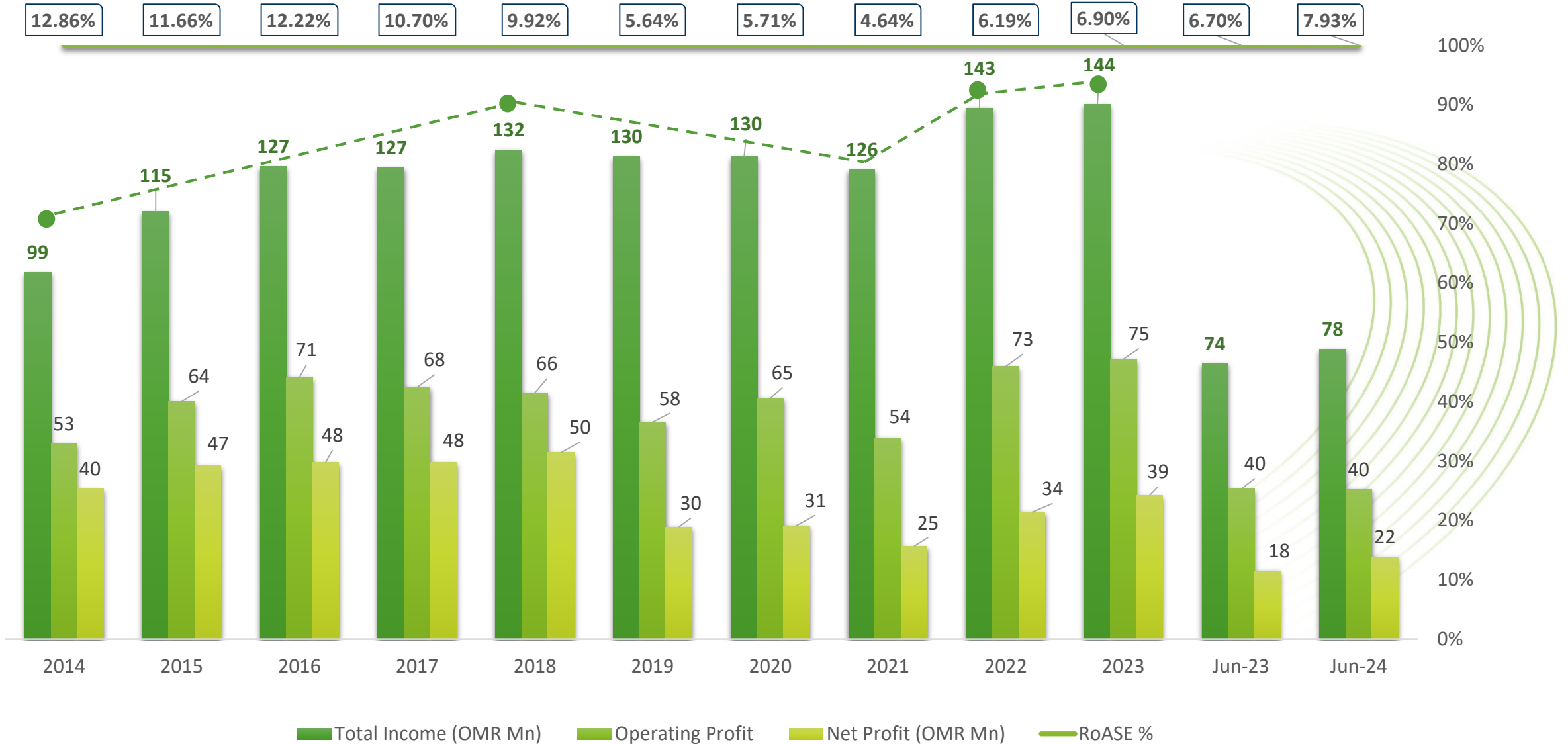
## Key Ratios

|                                | Jun-23 | Jun-24 | Change |
|--------------------------------|--------|--------|--------|
| Total Capital Adequacy         | 19.0%  | 17.3%  | -1.8%  |
| CET1                           | 14.1%  | 12.9%  | -1.2%  |
| Non-Performing Loan Ratio      | 5.9%   | 5.1%   | -0.8%  |
| ROSHE                          | 6.7%   | 7.9%   | 1.2%   |
| ROE (including AT1)            | 5.2%   | 6.1%   | 0.9%   |
| ROA                            | 0.8%   | 0.9%   | 0.1%   |
| Net Interest Margin            | 2.2%   | 2.3%   | 0.1%   |
| Cost to Income Ratio           | 45.5%  | 48.3%  | 2.8%   |
| Net loan to customers Deposits | 111.3% | 105.1% | -6.2%  |

## Key Highlights

- **One of the leading listed bank in Oman** by total assets of OMR 4.84 billion and 1,737 employees as of June 2024.
- **Market share in Oman** Assets (13%) Loans (13%) Deposits (11%)
- **Strong capital position** with CAR at 17.25% and CET1 at 12.90% as of June 2024, which are well above the minimum regulatory requirements (13.5% and 9.5% respectively)
- **Bank's Operating income** increased from RO 74.26 m [June-23] to RO 78.16m [June-24] a total increase of 5.25%

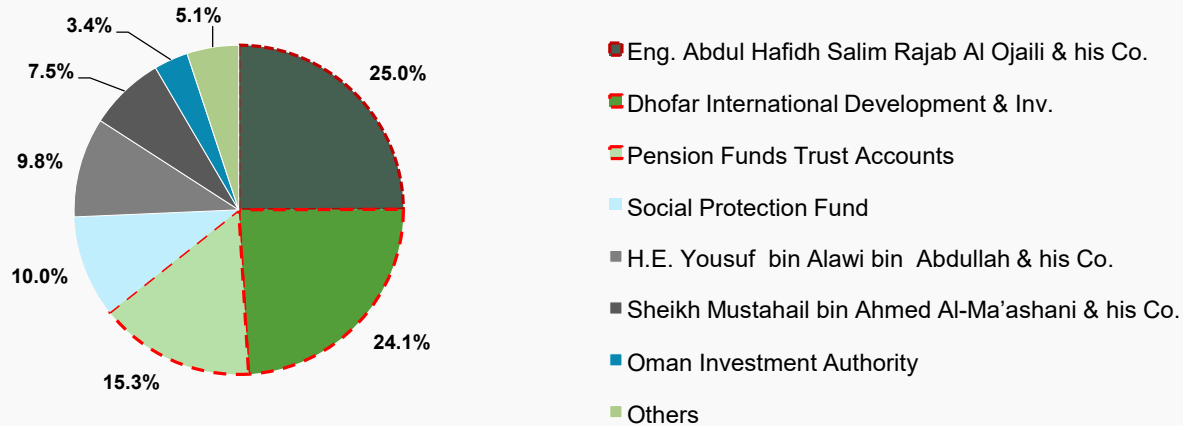
# Consistently profitable due to diversified and resilient business model



# Shareholder's Structure & Asset composition

As at 30<sup>th</sup> June 2024

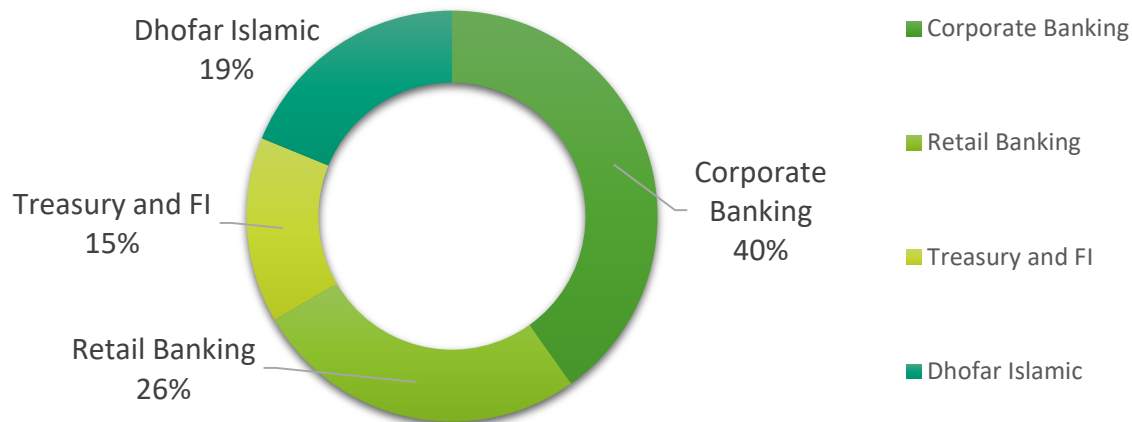
## Shareholding Structure as of June 2024



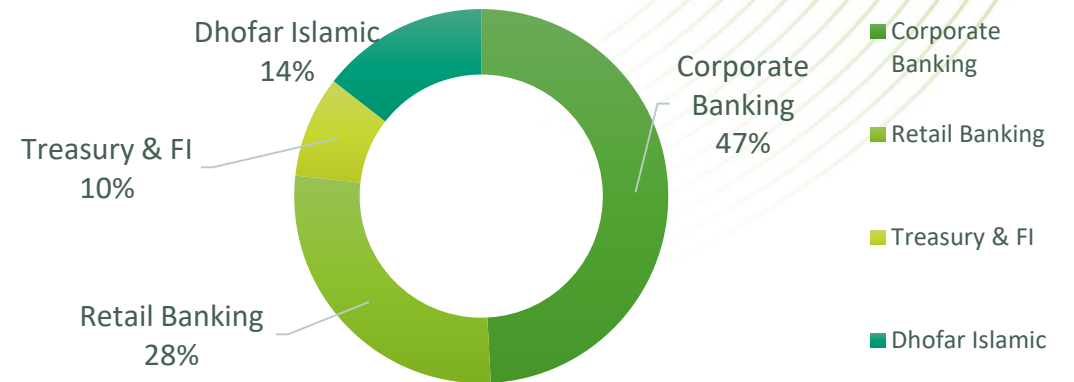
## Strong Relations with the Omani Government and Protection Funds

- ▶ More than 28% ownership by government & Social Protection Fund in the Bank enabling strong relations
- ▶ Provider of banking services and products to the employees of the Ministry of Education, the Ministry of Health, the Ministry of Defense and Ministry of Finance
- ▶ The Bank will continue to strengthen its relationships with government institutions in Oman

## Total Assets Segmental Split as of June 2024



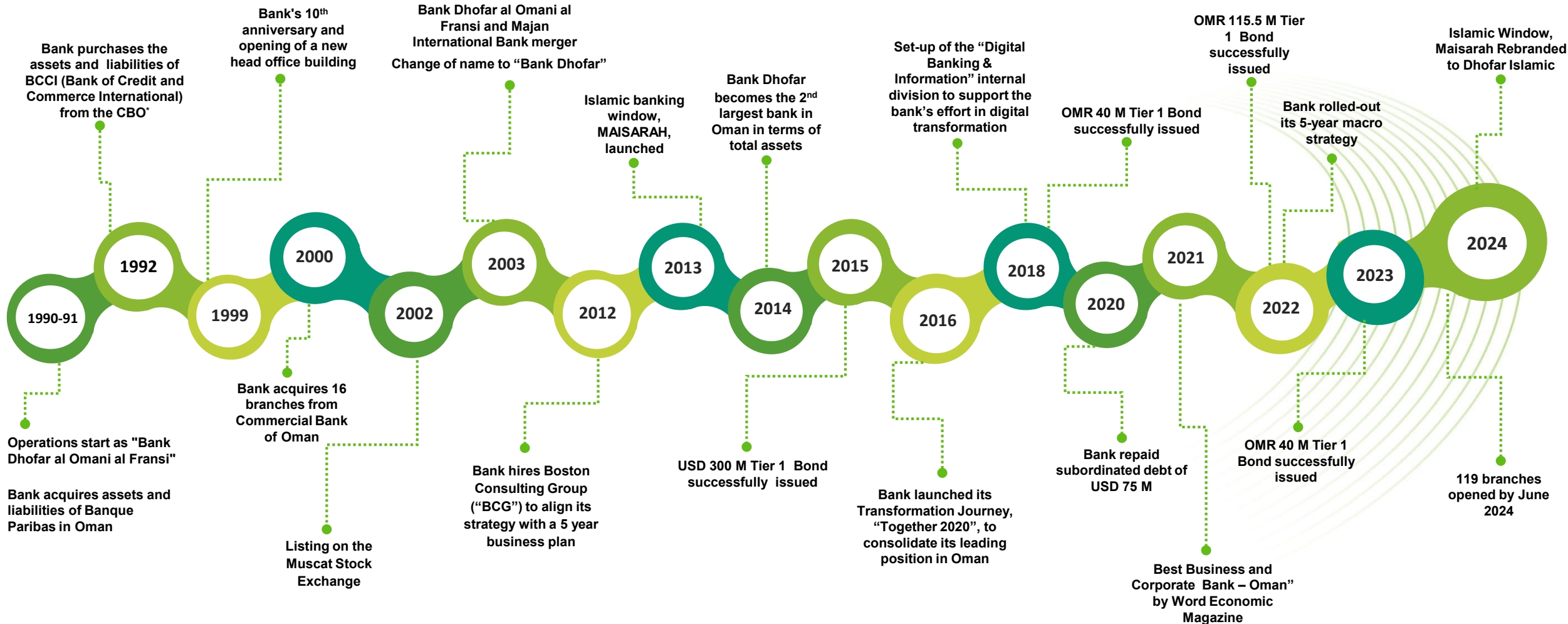
## Operating Income Segmental Split as of June 2024





# Bank Dhofar's Historic Evolvemement

BANK DHOFAR HAS BEEN PROUDLY SERVING OMANI CUSTOMERS SINCE 1990



Source: Bank Dhofar  
\* Central Bank of Oman

# Bank Dhofar Key Strengths

## 1. Leading Franchise in Oman

- » One of the leading listed bank in Oman by total assets, loans, and market capitalisation
- » Diversified product offering with a well-established retail banking franchise
- » Strong corporate banking platform supporting the Government of Oman
- » Award winning and one of the fastest growing Islamic banking windows in Oman

## 6. Experienced & Seasoned Management

- » Experienced and dedicated management team with vast regional and global experience with leading financial institutions in both conventional banking and Islamic finance

## 2. Government and Pension Funds

- » Omani Pension funds owns c.28% of Bank Dhofar share capital
- » High probability of support from the government, if required, given Bank Dhofar's systemic importance for the country

## 5. Diversified & Smart Distribution Channels

- » Strong distribution network with an optimal coverage (119 branches (including 24 Islamic branches), total of 333 ATMs/CCDMs<sup>1</sup>/FFMs<sup>2</sup>/MFKs<sup>3</sup> as of 30<sup>th</sup> June 2024)
- » Continuous branches modernisation with introduction of multi-function kiosk machine for convenient 24/7 banking
- » Market-edge internet banking and mobile banking in Oman

## 3. Stable and Growing Operating Environment

- » Stable banking sector
- » Prudent regulatory environment
- » Stable political system in the Oman with excellent diplomatic relationship in the region and around the globe
- » Positioned to benefit from growth in Oman with economic diversification, favorable population demographics and clear policy measures.



## 4. Solid and Robust Capitalisation

- » Strong capital position with CAR at 17.25% and CET1 at 12.9% as of June 2024, which are well above the minimum regulatory requirements (13.5% and 9.5% respectively)
- » The Bank has been consistently paying dividends over the past 17 years
- » Strong shareholder base which has consistently supported the bank's capital position

1. Cash and Cheque Deposit Machines ("CCDMs")  
 2. Full Function Machines ("FFMs")  
 3. Multi-Function Kiosk ("MFKs")  
 4. Including capital conservation buffers

# Overview of Sultanate of Oman

## Overview

- **Oman - 2<sup>nd</sup> largest country in the GCC** with an area covering approximately 309,500 km<sup>2</sup>. Strategically placed on the Arabian Gulf, Oman is divided into 11 main governorates and shares borders with Saudi Arabia and UAE.
- **Stable Political System** – Oman continues to follow peace-making foreign policy with focus on developing its economy
- **Population of ~5.2mn** - predominantly represented by Omani Nationals account for 65% of the total population
- **Resilient and Solid Economy** – focus on long-term planning with the implementation of a five-year economic development strategy plan.
- **“Vision 2040”** – government led programme, aimed at creating wealth through economic diversification and private sector partnership, building world-class infrastructure, and preserving environment sustainability
- **“Medium Term Fiscal Plan (MTFP) 2020-24”** MTFP has borrowed the four objectives from Vision 2040 to articulate the MTFP. These objectives included economic diversification, creating investment chain value, governance of state-owned entities and social well being.

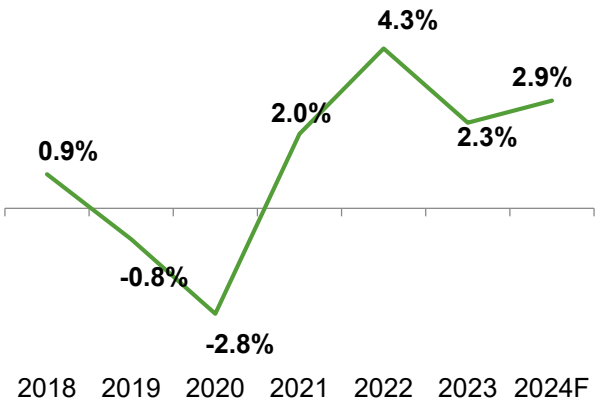
## Key Indicators



| Key Indicators                               | December -2023 |
|--|----------------|
| Sovereign Ratings<br>(Moody's / S&P / Fitch) | Ba1/BB+/BB+    |
| Gross Domestic Product                       | USD 113.5bn1   |
| Gross Domestic Product Per Capita            | USD 25,0561    |
| Inflation                                    | 0.6%           |
| Population                                   | ~5.2 million   |

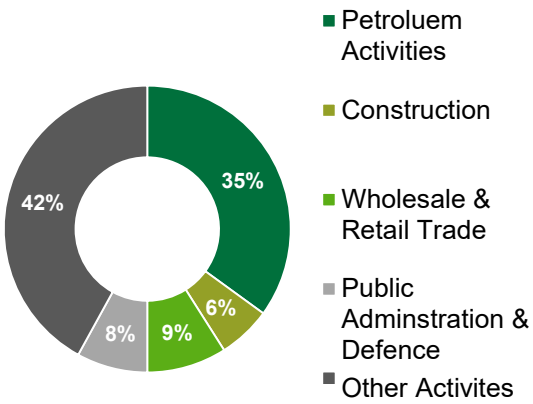
1. Source: 1. IMF World Economic Database 2. National Centre For Statistics & Information (NCSI)

## Real GDP Growth



2. Source: A Guide to the state's general budget (MOF)

## GDP Composition



## Oman Budget 2024 (OMR Mn)

| Particulars              | Budget'24     | Budget'23      | Var %      | Actual'23     | Var %        |
|--------------------------|---------------|----------------|------------|---------------|--------------|
| Oil Revenue              | 5,915         | 5,320          | 11%        | 6,883         | -14%         |
| Gas Revenue              | 1,575         | 1,400          | 13%        | 2,000         | -21%         |
| Other Revenue            | 3,520         | 3,330          | 6%         | 3,330         | 6%           |
| <b>Total Revenues</b>    | <b>11,010</b> | <b>10,050</b>  | <b>10%</b> | <b>12,213</b> | <b>-10%</b>  |
| Total Expenditure        | 11,650        | 11,350         | 3%         | 11,282        | 3%           |
| <b>(Deficit)/Surplus</b> | <b>(640)</b>  | <b>(1,300)</b> | <b>51%</b> | <b>931</b>    | <b>-169%</b> |

3. Source: National Centre For Statistics & Information (NCSI) , MOF website

# Omani Banking Sector

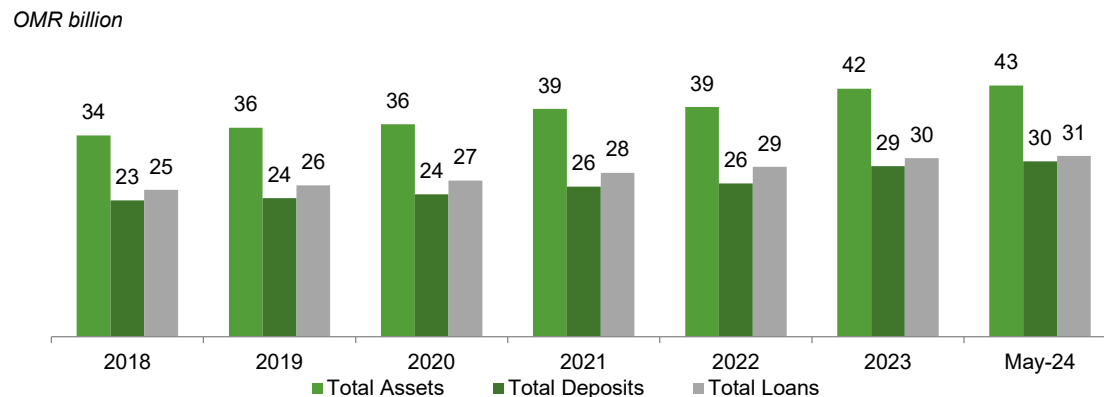
## Overview of the Omani banking sector

- ▶ The Omani Banking Sector comprises 20 licensed banks, of which:
  - ▶ 16 conventional commercial banks: 6 locally incorporated and 10 branches of foreign banks
  - ▶ 2 state-owned specialised banks: Oman Housing Bank and Development Bank
  - ▶ 2 full-fledged locally incorporated Islamic banks
- ▶ The Omani banking sector has been growing consistently in the past decade with banking assets reaching over OMR 43 billion in April 2024.
  - ▶ OMR 35 billion for conventional banks and OMR 7 billion for Islamic banks
  - ▶ Islamic banking sub-sector has been growing considerably in the past years
- ▶ The banking sector has limited reliance on foreign funding, mainly due to strong domestic deposit base

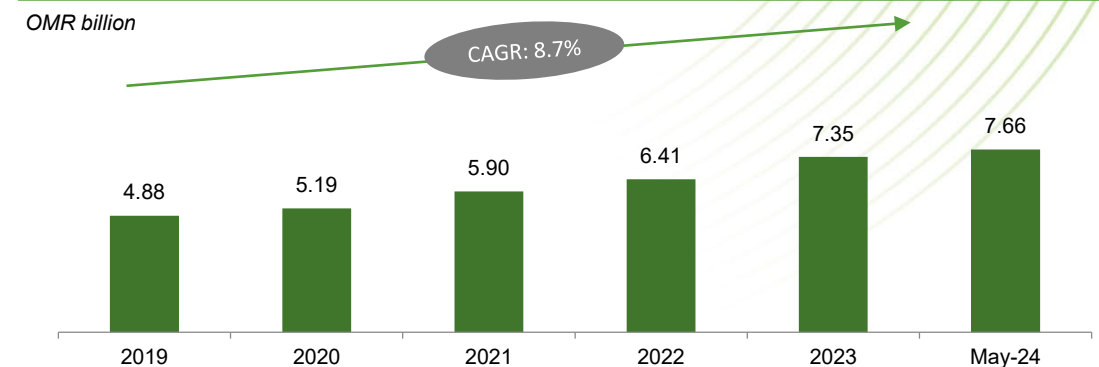
## Regulatory Framework set by The Central Bank of Oman ("CBO")

- ▶ Several regulatory and supervisory initiatives have been implemented by the CBO to develop a competitive and sound banking system
- ▶ Robust bank capitalization levels
  - ▶ Implementation of Basel III regulation
  - ▶ Introduction of a Prompt Corrective Action framework (the PCA) in 2005, which makes it mandatory for banks to take corrective actions if their total capital adequacy ratio falls below a certain level
- ▶ Credit quality and provisioning – implementation of IFRS 9 for measuring and booking credit related provisions
- ▶ Funding and liquidity - directing Omani banks towards a deposit-based funding and significant liquidity buffers
  - ▶ NSFR (minimum of 100%) and LCR (minimum of 100%): key reforms to maintain a stable funding profile and a sound liquidity level

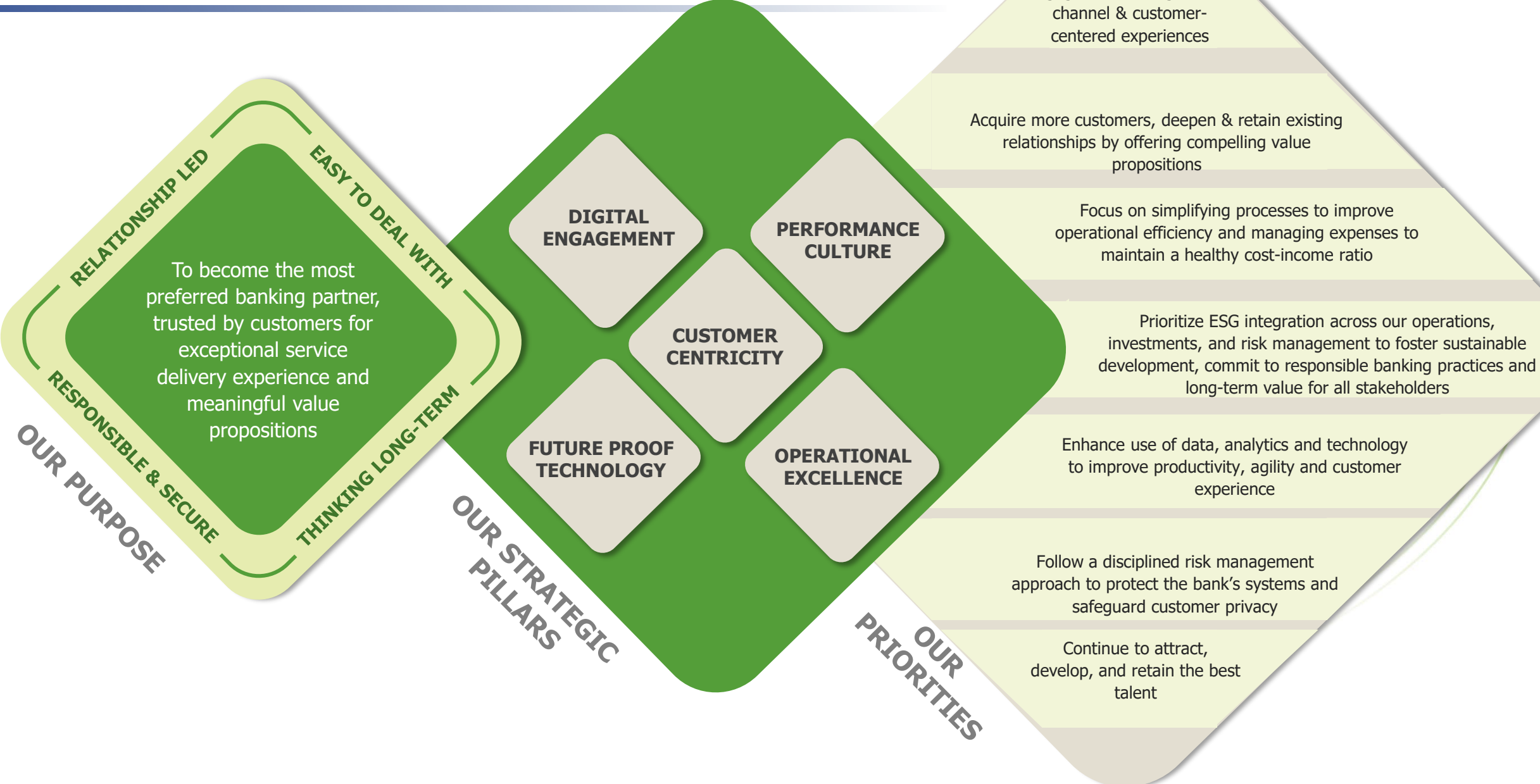
## Asset, Deposits and Loans of Omani Banks



## Islamic Banking Assets of Omani Banks



# Bank Dhofar Strategy



# Digital Banking-BankDhofar Wins 'Best Digital Bank of the Year' by TAS Business Awards

-Launch of Multi-Function Kiosk (statement printing and cheque book issuance; and Debit card issuance).

-Launch of Dhofar Pay and Samsung Pay .

-Direct API integration with ICICI  
- Internet Banking for international remittances  
-EIPO



-Enhanced card management services on Digital Banking (Set / reset Debit and Credit Card PINs).

Enhanced remittance services on Digital Banking i.e. BUNA and 24x7 RTGS.

-Improved salary processing in B2B and Digital banking  
-Implementation of Government revenue collection system on Digital Banking



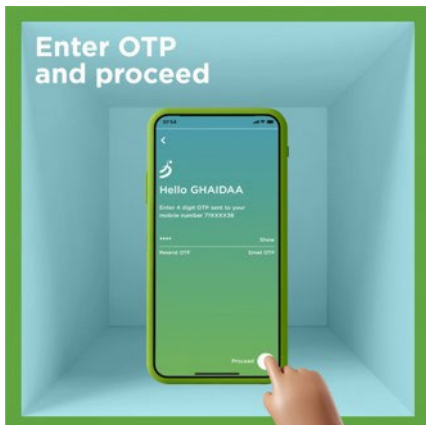
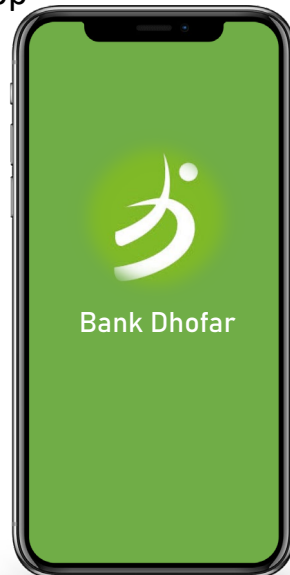
بنك ظفار  
BankDhofar



-First bank to introduce RMV4 cash recycling engine DN series ATM/CDM



-New Soft POS for merchants  
-New mobile banking app  
-Launch of whatsapp services  
-Digital onboarding platform & app



# Broad-based & Diversified revenue growth across Business Segments

## Net Profit

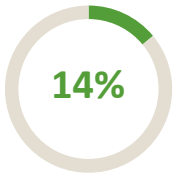
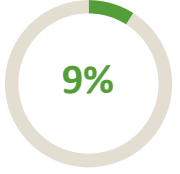
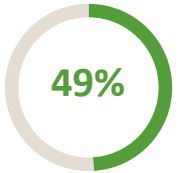
**Retail Banking**  
OMR 1.8 M

**Corporate & Wholesale Banking**  
OMR 13.2 M

**Treasury & Financial Institutions**  
OMR 3.7 M

**Islamic Banking**  
OMR 3.4 M

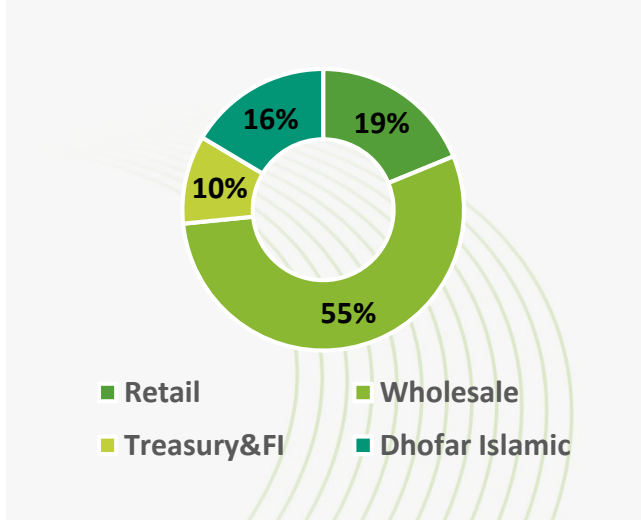
## Revenue %



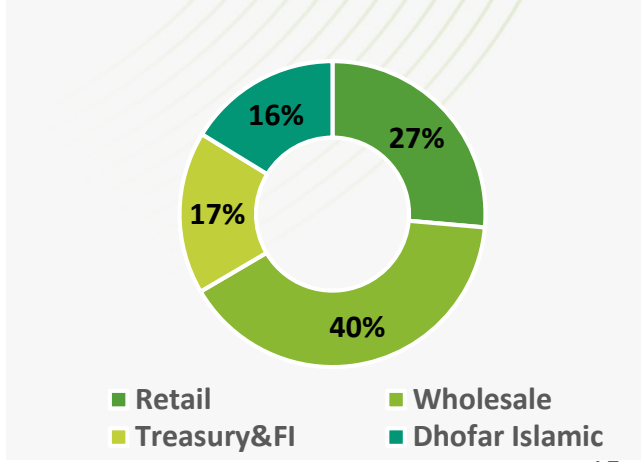
## Key segment highlights

- » Over 480,000 individual customers
  - » Diverse retail products and services bancassurance.
  - » Priority banking, Premier banking (Al Rifaa and Al Riadah), Youth, ladies and Student Banking
  - » Emphasis on enhancing retail customer experience through internet banking, mobile banking, ATMs, CCDMs, and FFMs as alternatives to traditional branches.
- 
- » Over 31,000 wholesale and corporate banking customers served.
  - » Tailored services and products for large corporate and growing corporates in Oman.
  - » Project finance and syndication for infrastructure projects.
  - » Best Bank for Corporates Award by Euromoney.
  - » Government banking unit focused on deposit mobilization from Government and Quasi Government institutions.
  - » Strengthening investment banking activities with a new proprietary investment department.
  - » Expansion of services to include asset management, private banking, and corporate advisory.
- 
- » Manages funding, liquidity, and risk (interest rate and exchange rate).
  - » Offers various financial products: money market, currency swaps, interest rate swaps, options, and plain vanilla currency transactions.
  - » Includes desks for Foreign Exchange and Derivatives Sales, Money Market, Fixed Income, and Interbank.
  - » Oversees international Correspondent Banking relationships.
  - » Provides access to a wide network of leading correspondent banks for corporate and retail clients.
- 
- » Over 79,000 Dhofar Islamic customers (individual & wholesale banking).
  - » Launched in 2013, offering Shari'ah-compliant financial services.
  - » Provides retail, corporate, treasury, and investment banking services.
  - » Operates independently from the Bank's conventional banking operations.
  - » Established an Islamic finance banking team at the head office.
  - » Has 18 dedicated Islamic banking branches exclusively for Islamic banking customers.
  - » Awarded Best Islamic Bank in Oman in 2019 by Middle East Banking Awards, EMEA Finance.

## Liabilities contribution by segment

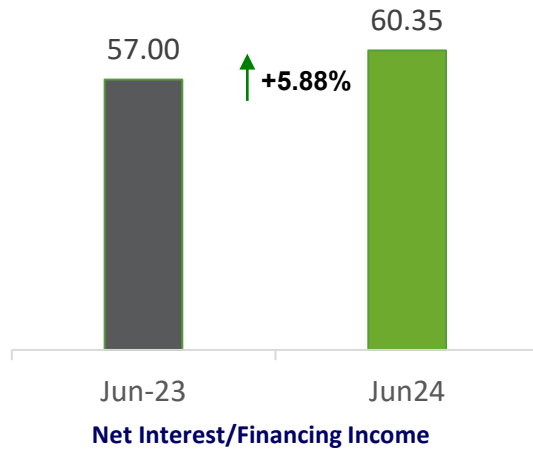


## Assets contribution by segment

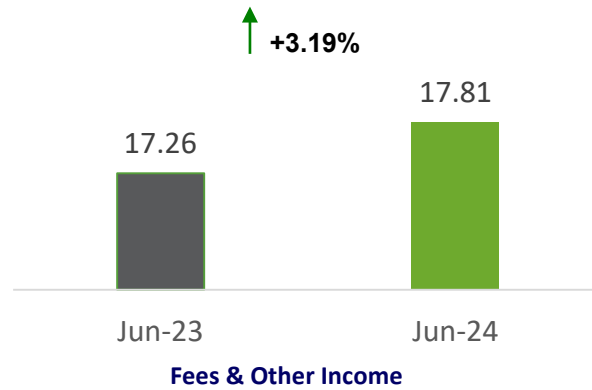


# Consolidated Profit & Loss statement at a glance

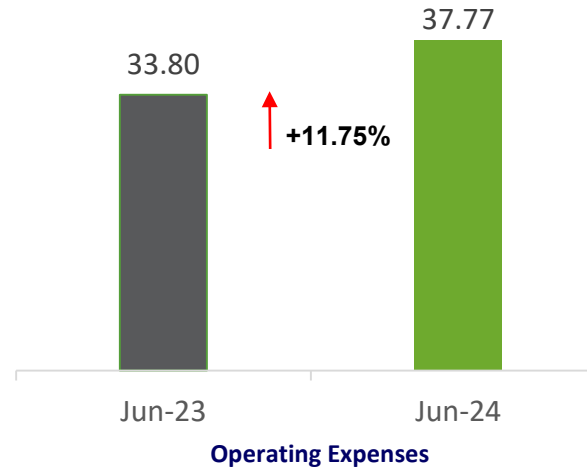
1 OMR million



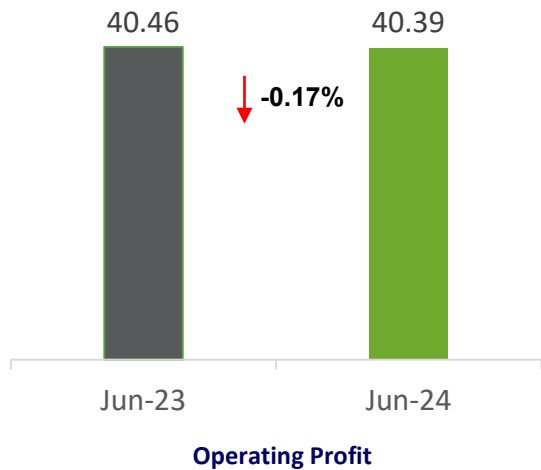
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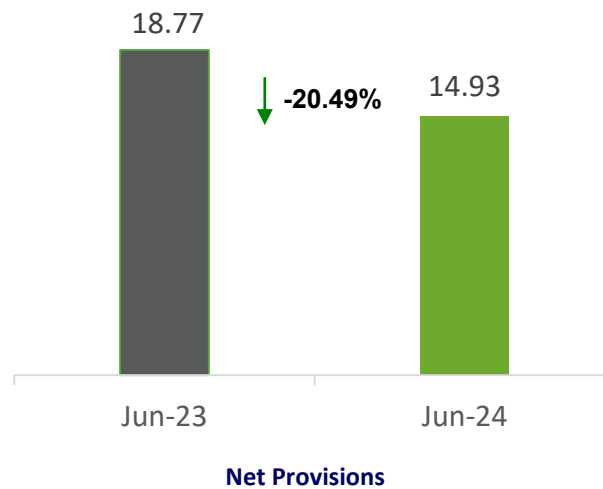
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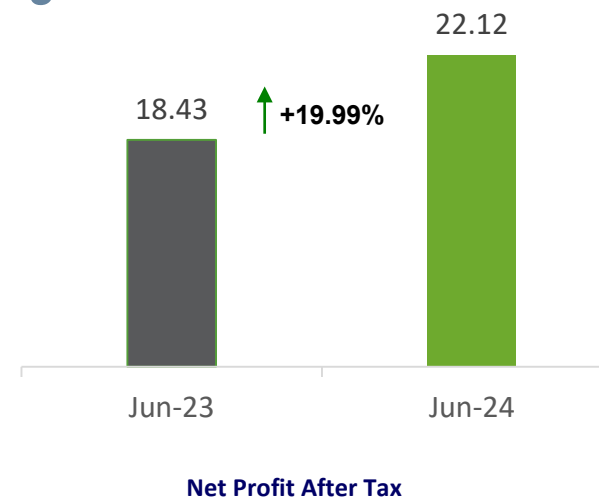
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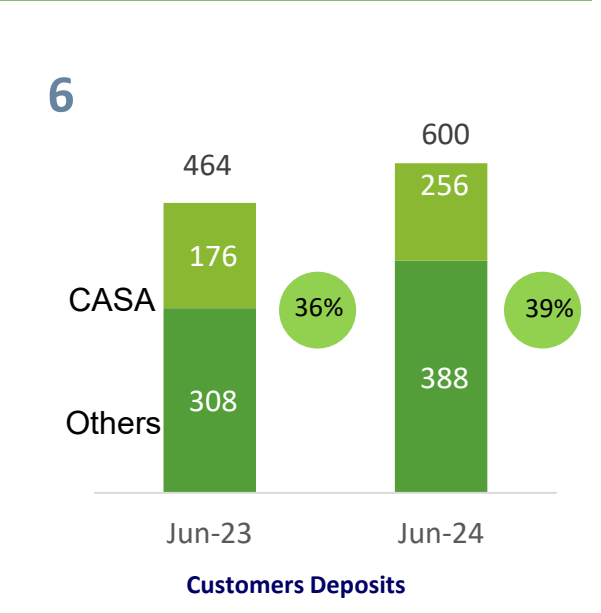
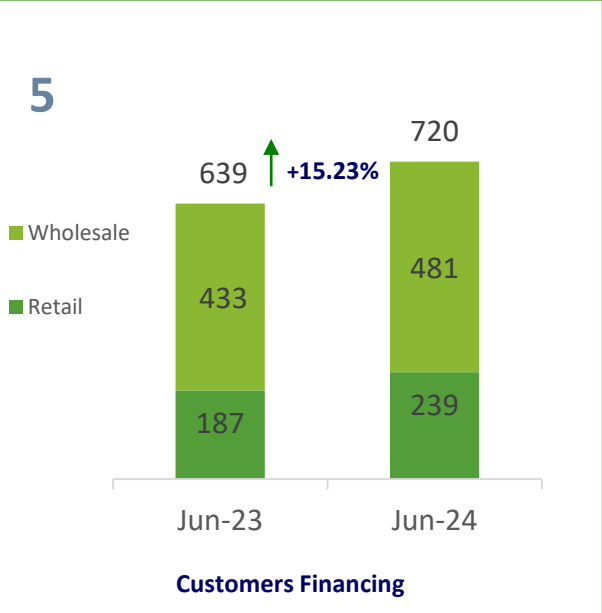
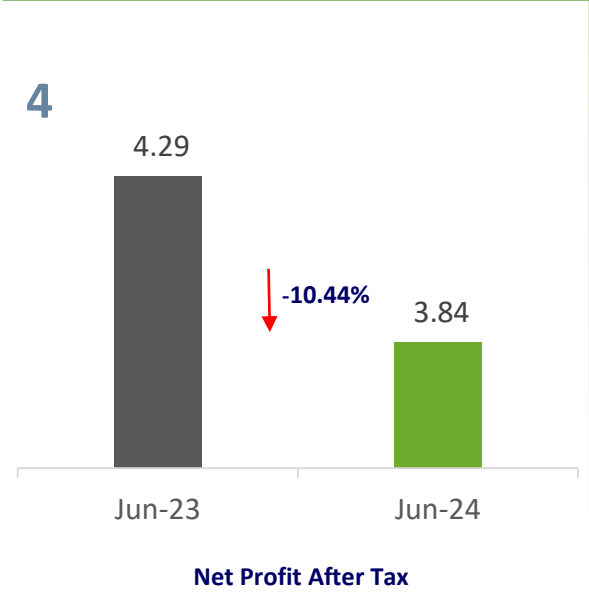
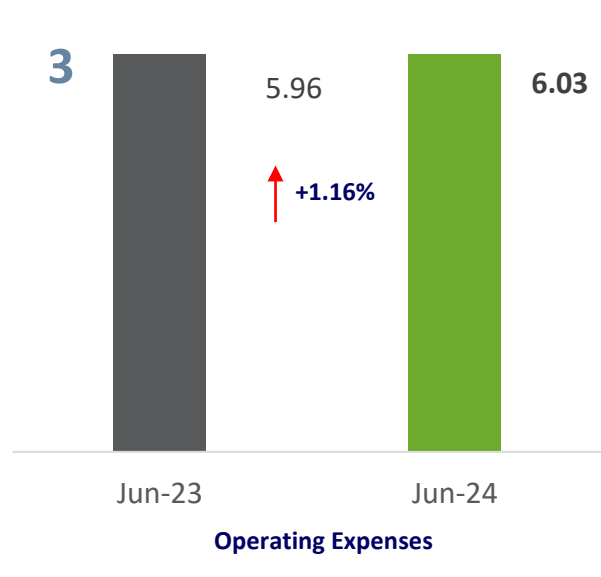
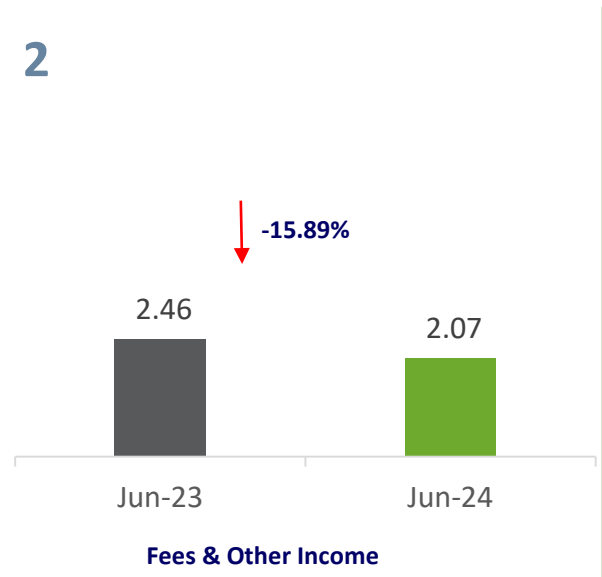
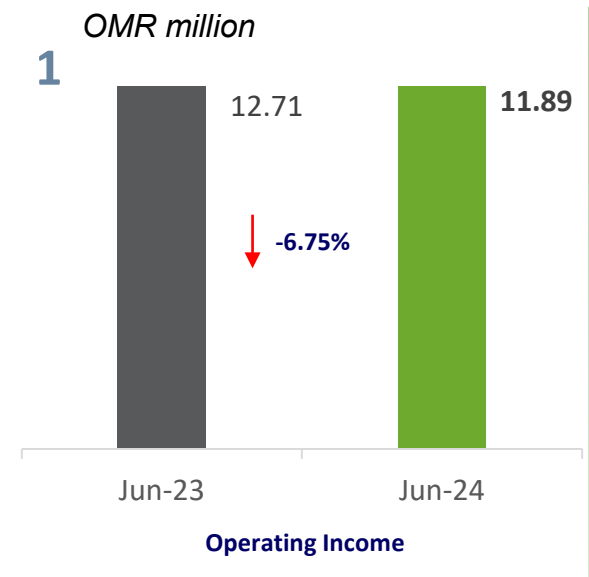
6



- Net interest/ financing income OMR 60.35 M +5.88% YOY
- Fees and other income OMR 17.81M +3.19% YOY
- Total operating expense OMR 37.77M +11.75% YOY
- Operating profit OMR 40.39 M -0.17% YOY
- Net provision OMR 14.93 M -20.49% YOY
- Net profit after tax OMR 22.12 M +20% YOY



# Dhofar Islamic window at a Glance



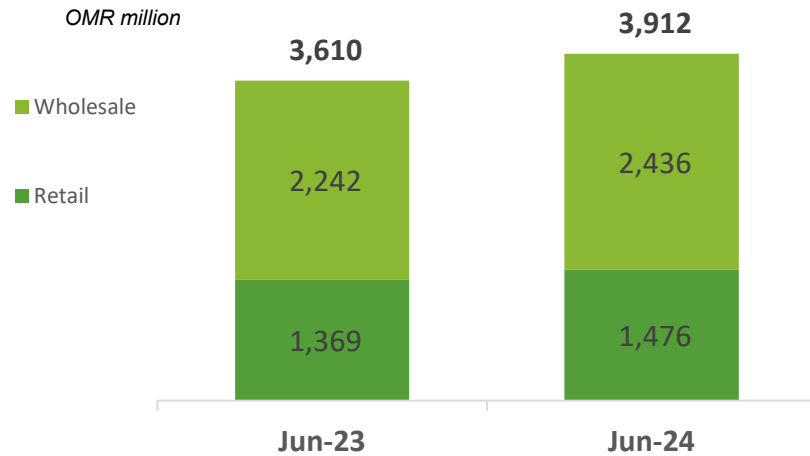
- Fees & Other Income OMR 2.07 M  
-15.89% YOY
- Gross Financing OMR 720 M  
+15.23% YOY
- Total Deposit OMR 600 M.  
+32.98% YOY
- Cost to Income Ratio 50.71%  
+8.15% YOY
- Return on average equity  
7.08%
- Net Interest Margin  
1.84%

**Dhofar Islamic Market Share**

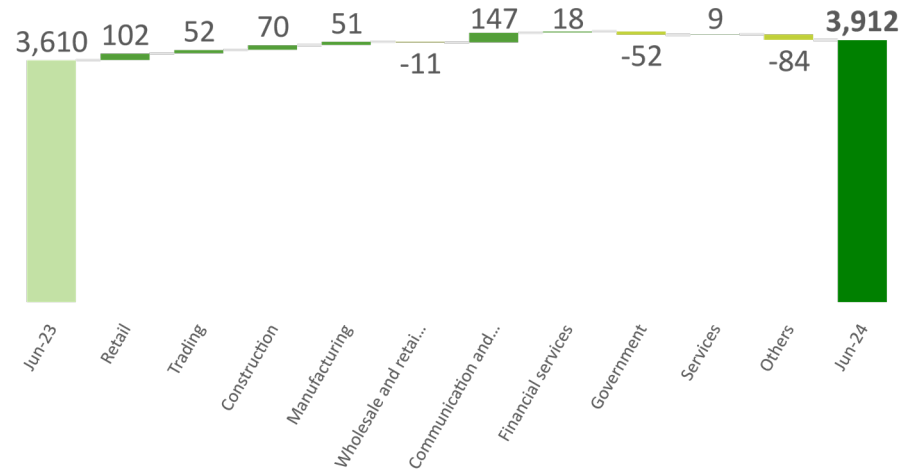
- Assets (11%); Loans (11%); Deposits (10%)

# Gross Loans & Advances

Loans – June 2024



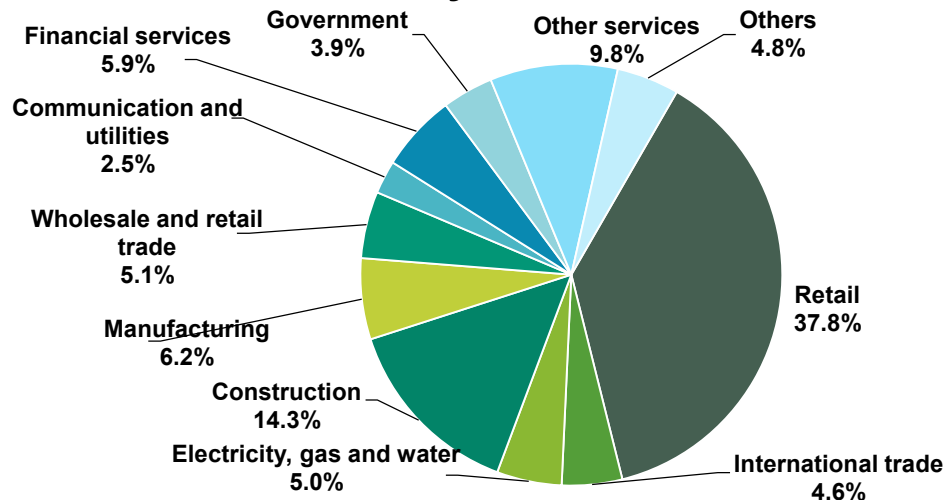
Evolution of Gross loans – June 2024



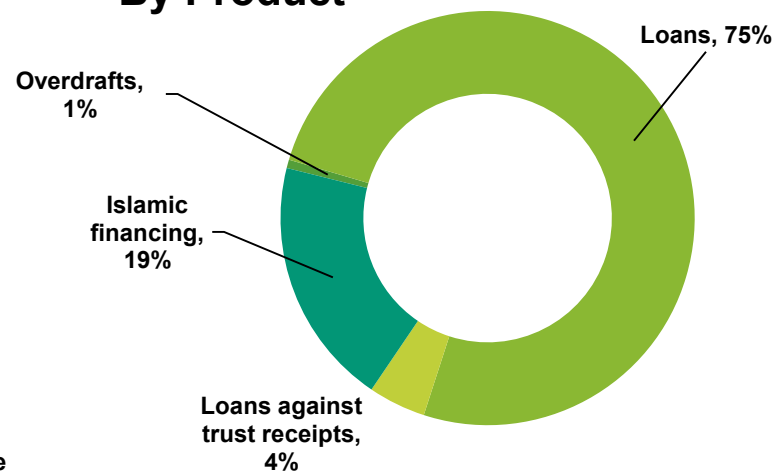
- The Bank is adopting a more conservative lending approach with a focus on credit quality.
- Diversified loan portfolio across sectors with a strong franchise in retail.
- The Bank witnessed a growth in loan book of 8.36% from OMR 3.610 billion as at Jun-23 to OMR 3.912 as at Jun-24

Gross Loans Composition - June 2024

## By Sector



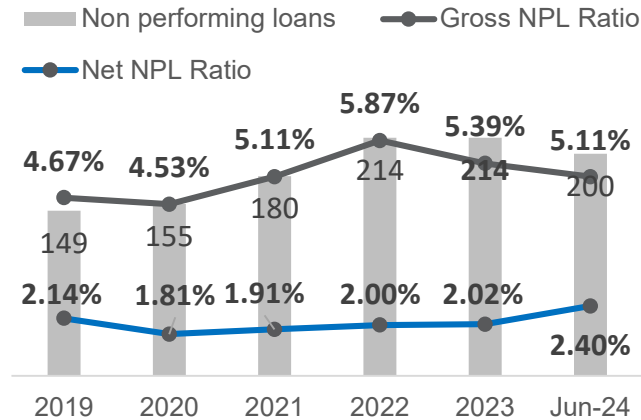
## By Product



# Credit Quality

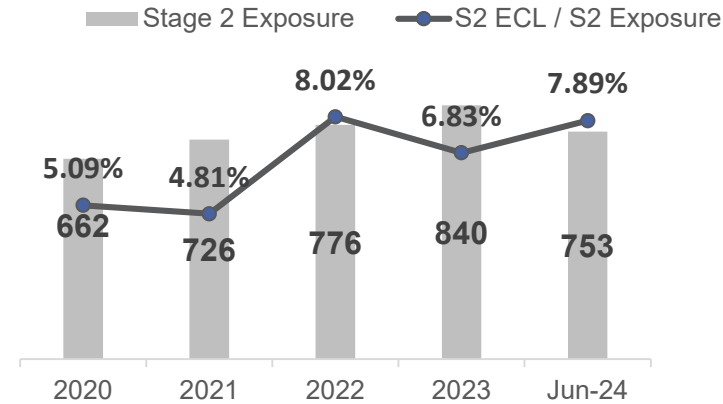
## Non-performing loans and Gross NPL Ratio

OMR million

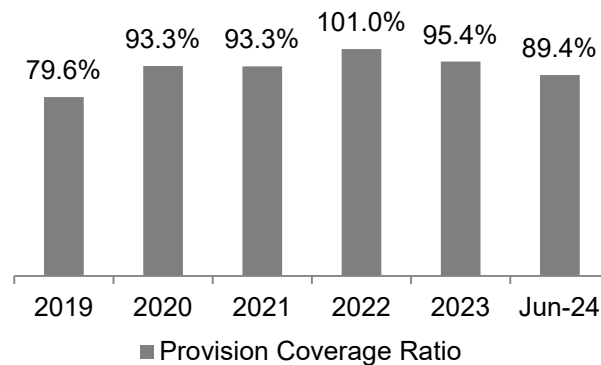


## Stage 2 Exposure & ECL

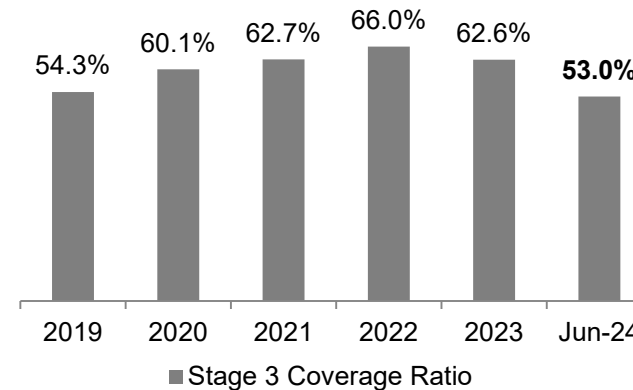
OMR million



## Non-Performing Loans Coverage Ratio



## Stage 3 Coverage Ratio \*

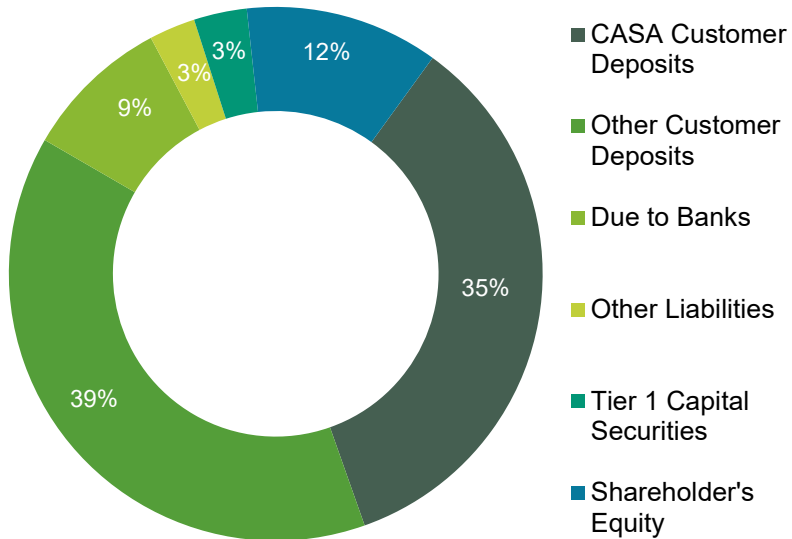


- Gross NPL ratio stood at 5.11%
- Net NPL (net of interest reserve & ECL) has decreased by 0.74% YOY from 2.47% in Jun-23 to 2.40% in Jun-24.
- NPL coverage ratio (total funded ECL stage 1,2&3 against funded stage 3 NPL) at 89.4% as at Jun-24.
- Stage 2 ECL to Exposure ratio has increased by 1.06% from 6.83% in Dec-23 to 7.89% in Jun-24.
- Stage 3 coverage ratio down to 53.03% in Jun-24.

\* Total funded ECL stage 3 against funded stage 3 Exposure

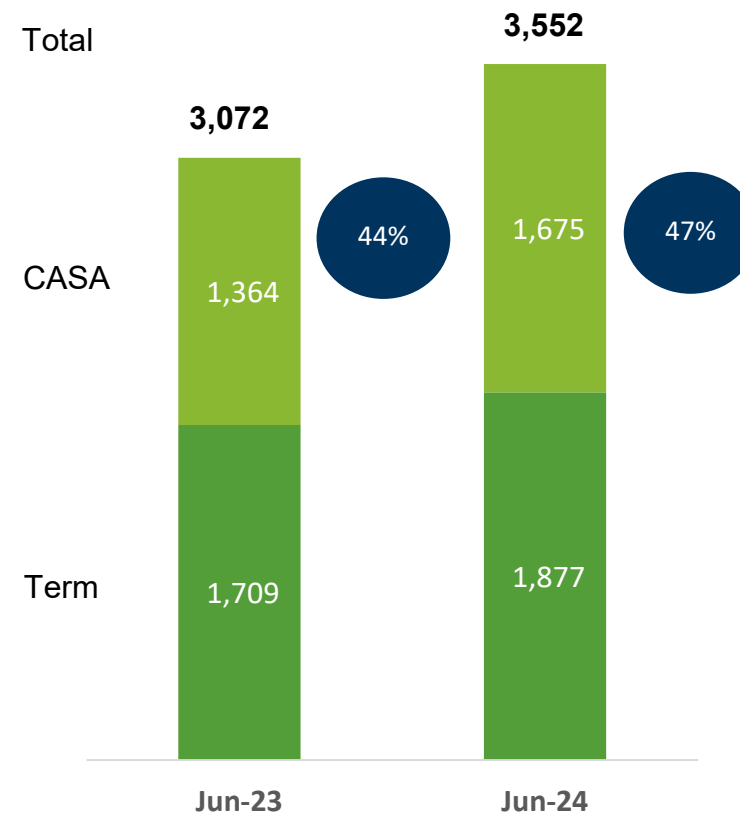
# Funding & Liquidity

## Funding Mix



## Customer Deposits-June 2024

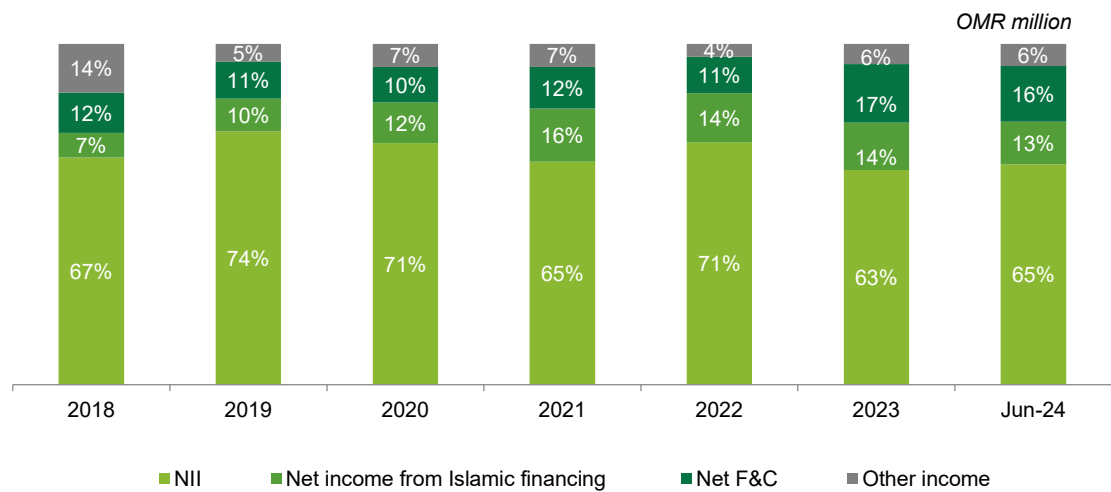
OMR million



- Customer deposits with CASA's constituting 47% of the total deposits.
- Stable funding with access to diversified sources of funding
- The Bank is primarily customer deposit-funded with a broadly stable deposit base, including sticky deposits from GREs
- The Bank holds a portfolio of highly liquid investment securities mainly Omani sovereign instruments, available for repo, if needed
- LCR FTM is 165.91%
- NSFR FTM 114.25%

# Profitability & Performance

## Non-Funded Income

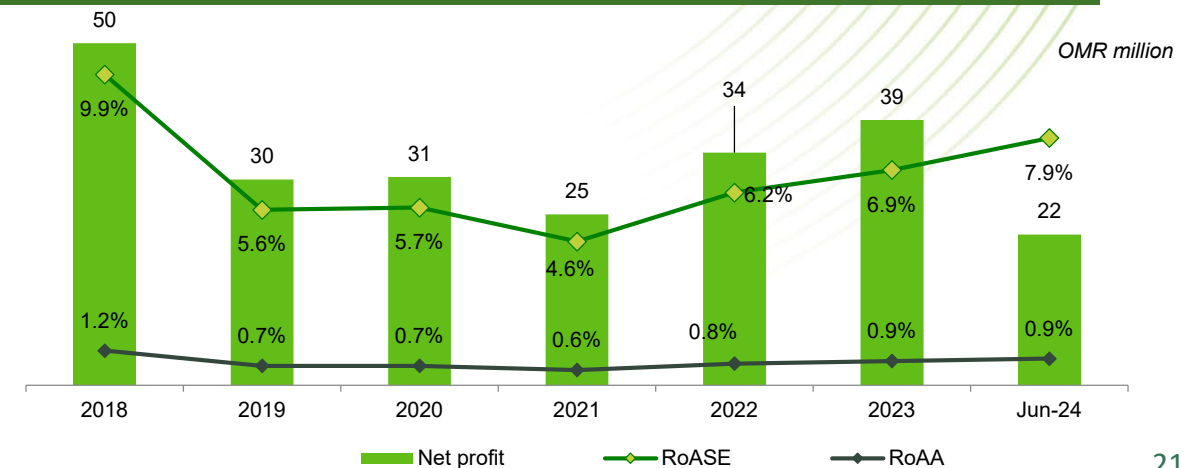


- Fees and other operating income for the period ended 30<sup>th</sup> June 2024 was RO 17.81 million compared to the same period June 2023 of RO 17.26 million.
- Bank increased its fee income with focus on improving fee income opportunities across all the business segment.
- The consolidated net profit as at 30<sup>th</sup> June 2024 recorded growth of 20% to reach RO 22.12 million compared to RO 18.43 million as at 30<sup>th</sup> June 2023.
- Increase in ROAA by 10bps from 0.83% Jun-23 to 0.93% Jun-24
- Increase of ROASE by 120bps from 6.7% Jun-23 to 7.9% Jun-24

## Net Revenue Breakdown

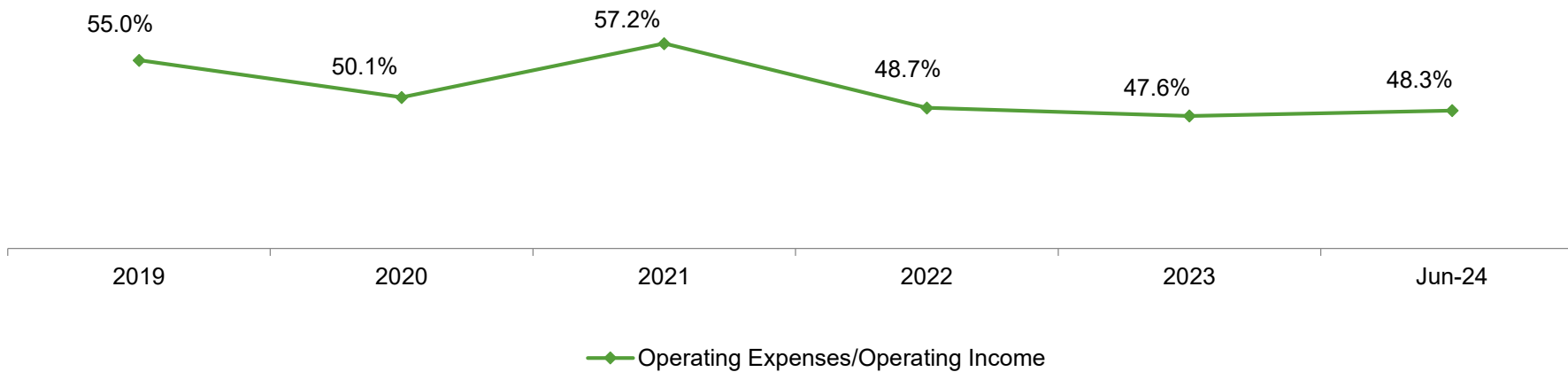
|                                    | 2019          | 2020          | 2021          | 2022          | 2023          | Jun-24        |
|------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Net fees & commission income       | 14,227        | 13,589        | 15,447        | 14,892        | 24,692        | 12,765        |
| Miscellaneous income               | 1,967         | 1,587         | 1,291         | 2,693         | 2,273         | 826           |
| <b>Total fees &amp; commission</b> | <b>16,194</b> | <b>15,176</b> | <b>16,738</b> | <b>17,585</b> | <b>26,965</b> | <b>13,591</b> |
| <b>FX &amp; Investment income</b>  | <b>4,712</b>  | <b>7,177</b>  | <b>7,285</b>  | <b>3,151</b>  | <b>6,297</b>  | <b>4,218</b>  |
| <b>Total Non-funded income</b>     | <b>20,906</b> | <b>22,353</b> | <b>24,023</b> | <b>20,736</b> | <b>33,262</b> | <b>17,809</b> |

## Net Profit and Annualised Return on Average Assets & Equity

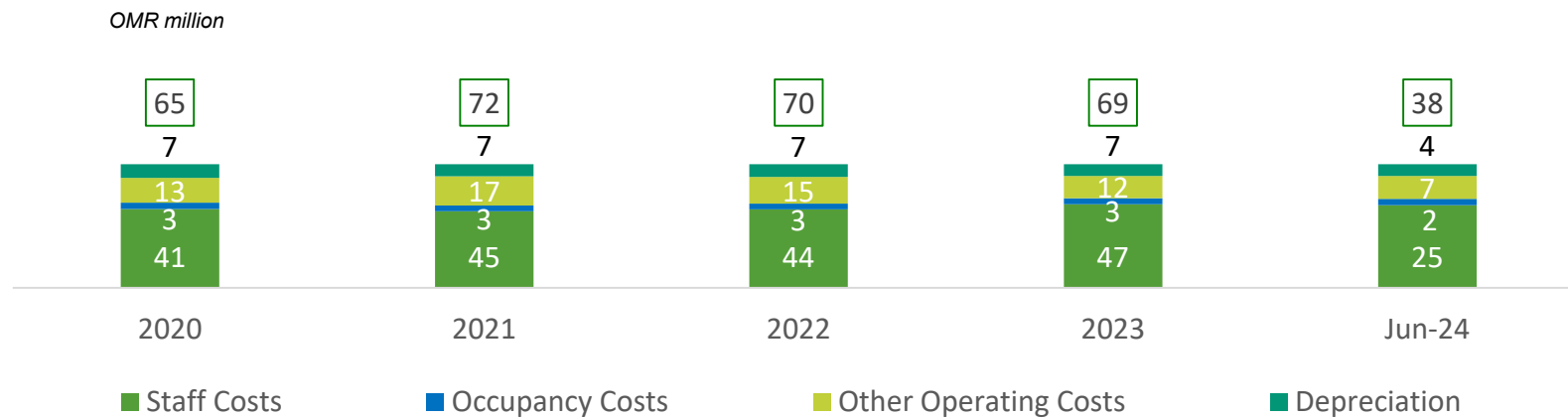


# Operating Expenses

## Cost to Income Ratio



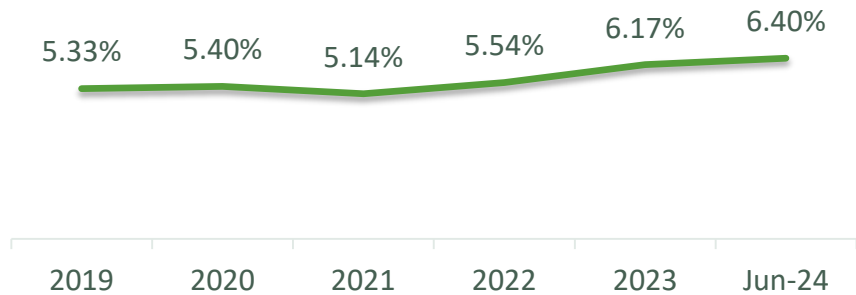
## Operating Expenses Breakdown



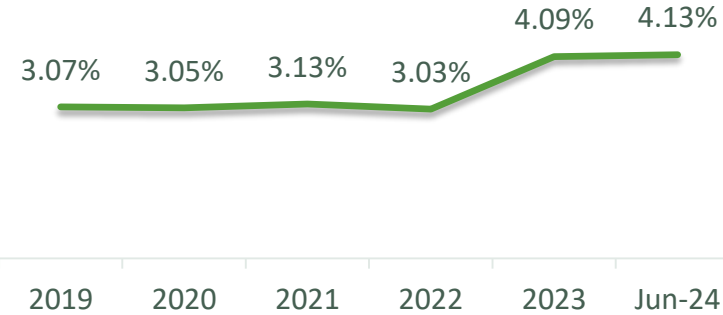
- Bank's operating expenses for Jun-24 are higher by 11.75% at RO 37.77 million from RO 33.80 million in Jun-23
- The cost to income ratio increase due to branch expansion network introducing new services & business line.
- The bank has made significant investments in technology and streamlining operations to improve controls and efficiency.
- The benefit of these investments will accrue in the coming years and is expected to further improve the cost to income ratio.

# Yield , COF & NIM Analysis

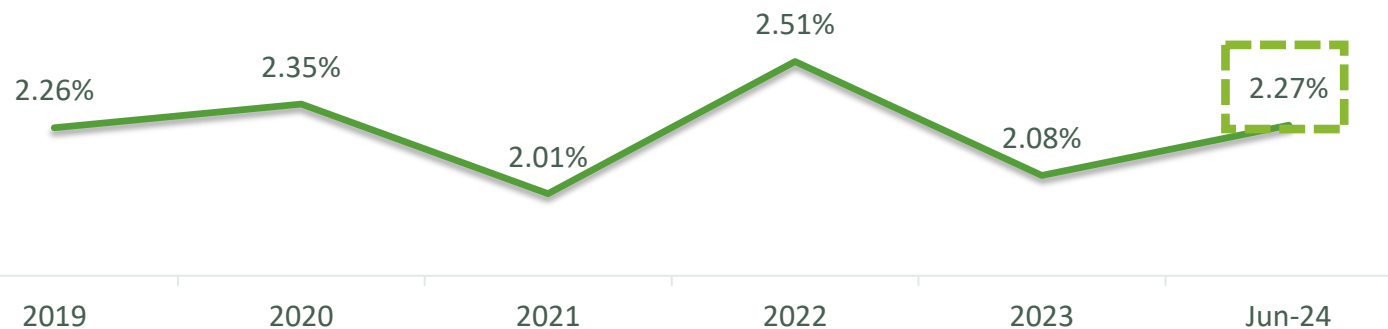
Asset Yield



Cost of Funds



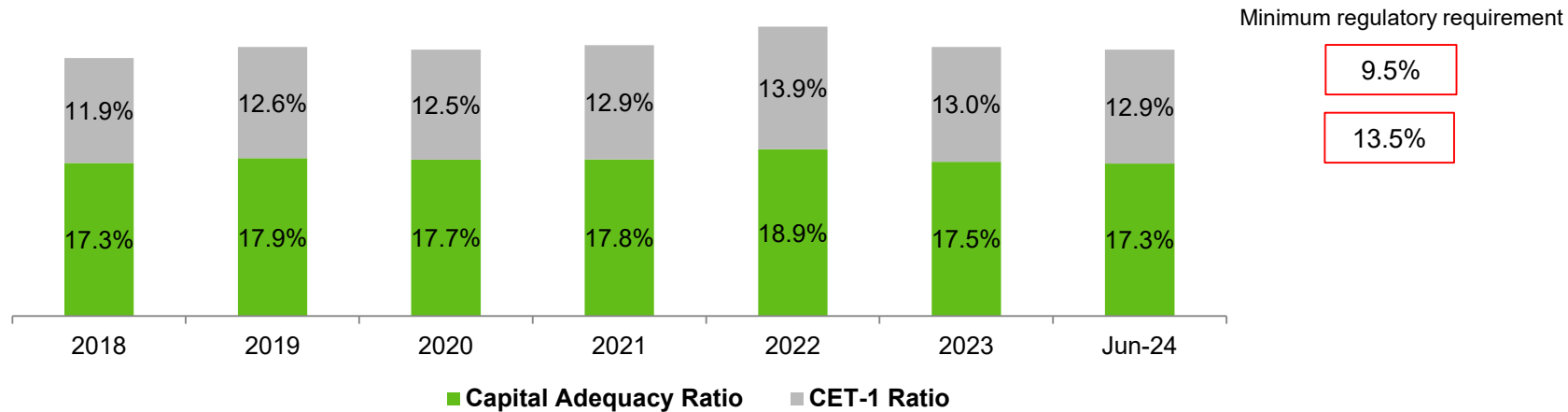
Net Interest Margin (NIM)



- The Yield has increased for the year by 0.23% . Increase of 0.27% YOY
- Cost of Funds slightly increased for the year by 0.04%
- Net Interest Margin (NIM) increased to 2.27% YTD Jun-24 compared to 2.24% YTD Jun-23 and 2.08 % YTD Dec-23
- The Bank has initiated steps to monitor and improve the Bank's interest yield and is also closely monitoring the cost of funds.
- Bank is actively managing NIM's and COF.

# Capitalization Overview

## Capital Position

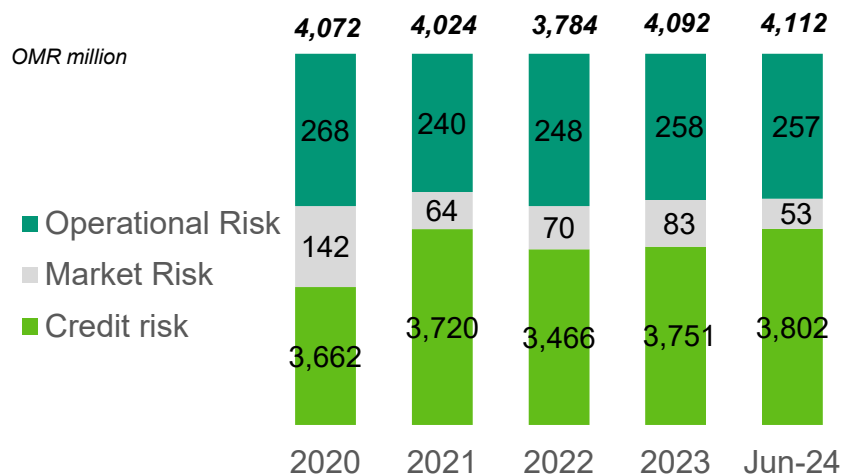


➤ Robust CAR and a comfortable capital position resulted from a combination of various shareholder's equity, retained earnings and balance sheet optimization.

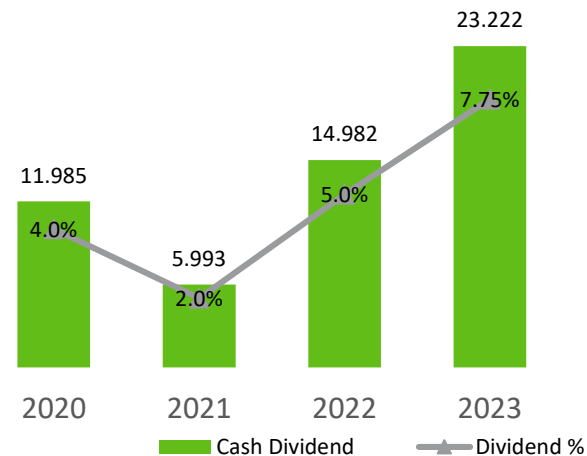
➤ The Bank reported capital ratio that is comfortably above the minimum regulatory limit.

➤ The Bank has consistently distributed dividends during the past few years.

## Risk Weighted Assets



## Dividend History ( 2023 )





# Conclusion

- 1 ➤ **Fees & Other Income increased by 3.2% YOY;  
Fee to Income ratio has improved to 22.8%**
- 2 ➤ **Net Profit increased by 20% YOY in June 2024**
- 3 ➤ **Cost to Income ratio stood at 48.3% as at June 2024**
- 4 ➤ **Focus on increasing footprint : 119 branches by June 2024**
- 5 ➤ **Focus on improving asset quality and prudent provision management**
- 6 ➤ **Experienced Management team focused on driving performance**



# Appendix



# Board Members & Board Committees



**Eng. Abdul Hafidh Salim Rajab Al Ojaili**  
Chairman

**Mr. Tarik Abdul Hafidh Salim Al Aujaili**

**Sheikh Khalid Said Salim Al Wahaibi**

**Mr. Ahmed Said Mohammed Al Mahrezi**  
Vice-Chairman

**Mr. Hamdan Abdul Hafidh Al Farsi**

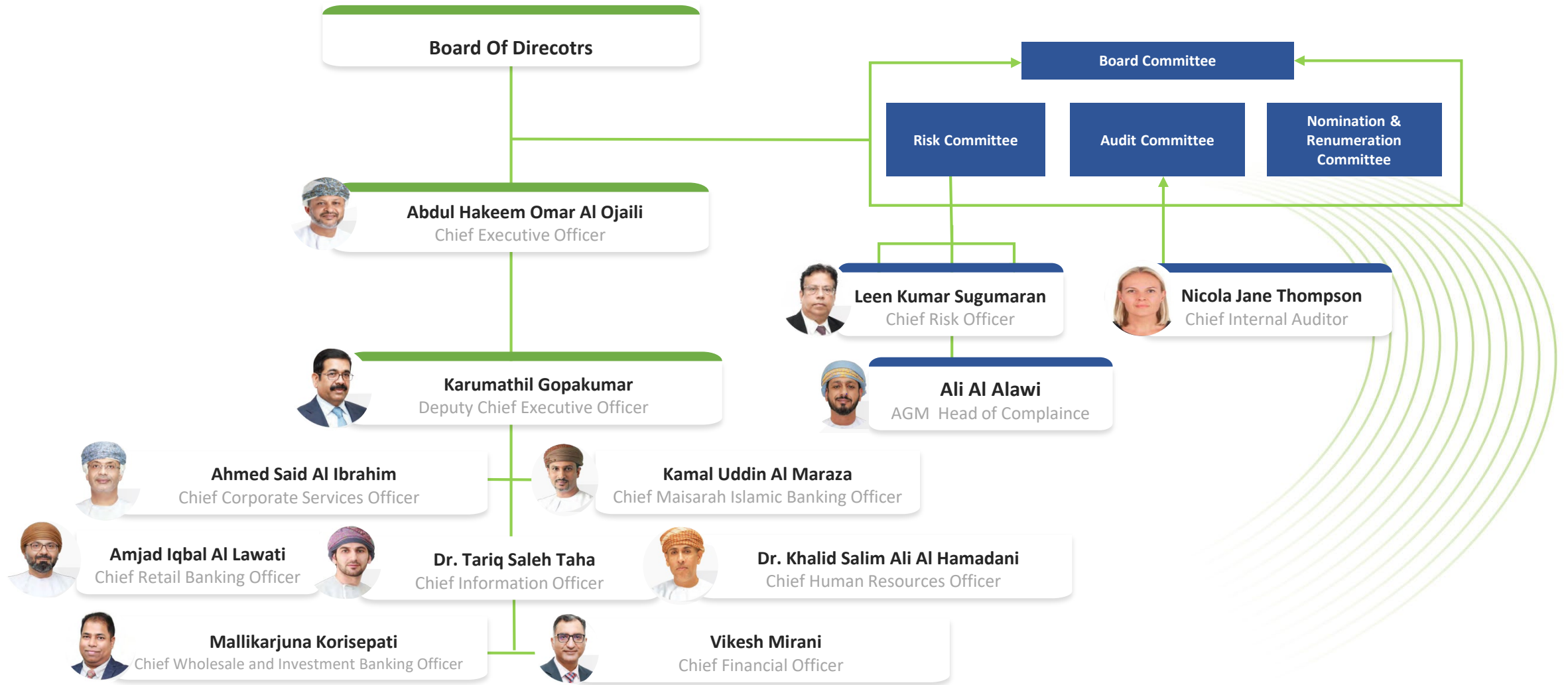
**Sheikh Tariq Salim Mustahil Al Mashani**

**Mr. Mohammed Yousuf Alawi Al Ibrahim**

**Mr. Faisal Mohammed Moosa Al Yousef**

**Sheikh Ahmed Sultan Rashid Al Yaqoubi**

# Organizational Structure



# Balance Sheet

| OMR millions                                      | 2019         | 2020         | 2021         | 2022         | 2023         | Jun-24       |
|---|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>ASSETS</b>                                     |              |              |              |              |              |              |
| Cash and balances with Central Bank of Oman       | 300          | 209          | 251          | 177          | 126          | 152          |
| Loans, advances and financing to banks            | 471          | 122          | 125          | 148          | 227          | 318          |
| Loans, advances and financing to customers        | 3,063        | 3,265        | 3,346        | 3,430        | 3,766        | 3,734        |
| Investment Securities                             | 379          | 458          | 446          | 469          | 459          | 533          |
| Intangible asset                                  | 0            | 12           | 13           | 11           | 12           | 12           |
| Property and equipment                            | 19           | 10           | 8            | 8            | 9            | 9            |
| Other assets                                      | 93           | 182          | 249          | 73           | 87           | 83           |
| <b>Total Assets</b>                               | <b>4,326</b> | <b>4,257</b> | <b>4,439</b> | <b>4,317</b> | <b>4,686</b> | <b>4,841</b> |
| <b>LIABILITIES</b>                                |              |              |              |              |              |              |
| Due to banks                                      | 490          | 452          | 461          | 573          | 506          | 431          |
| Deposits to customers                             | 2,943        | 2,861        | 2,976        | 2,892        | 3,299        | 3,551        |
| Subordinated loans                                | 64           | 35           | 35           | 0            | 0            | 0            |
| Other liabilities                                 | 142          | 213          | 269          | 136          | 148          | 136          |
| <b>Total liabilities</b>                          | <b>3,640</b> | <b>3,561</b> | <b>3,740</b> | <b>3,600</b> | <b>3,953</b> | <b>4,117</b> |
| <b>SHAREHOLDERS' EQUITY</b>                       |              |              |              |              |              |              |
| Share capital                                     | 300          | 300          | 300          | 300          | 300          | 300          |
| Share premium                                     | 96           | 96           | 96           | 96           | 96           | 96           |
| Retained earnings                                 | 10           | 34           | 29           | 72           | 81           | 74           |
| Other reserves                                    | 125          | 111          | 119          | 94           | 102          | 99           |
| <b>Total shareholders' equity</b>                 | <b>531</b>   | <b>540</b>   | <b>543</b>   | <b>562</b>   | <b>577</b>   | <b>568</b>   |
| Perpetual Tier 1 Capital Securities               | 156          | 156          | 156          | 156          | 156          | 156          |
| <b>Total Equity</b>                               | <b>686</b>   | <b>696</b>   | <b>699</b>   | <b>717</b>   | <b>733</b>   | <b>724</b>   |
| <b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b> | <b>4,326</b> | <b>4,257</b> | <b>4,439</b> | <b>4,317</b> | <b>4,686</b> | <b>4,841</b> |

# Income Statement

| OMR millions  | 2019      | 2020      | 2021      | 2022      | 2023      | Jun-24    |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| Interest income   | 182       | 175       | 173       | 185       | 220       | 115       |
| Interest expense  | (85)      | (83)      | (90)      | (84)      | (129)     | (64)      |
| Net interest income   | 97        | 92        | 83        | 101       | 91        | 51        |
| Net Income from Islamic Financing and Investment Activities | 12        | 15        | 20        | 22        | 20        | 10        |
| Fees and Commission Income                                  | 18        | 16        | 18        | 19        | 30        | 17        |
| Fees and Commission Expense                                 | (4)       | (3)       | (2)       | (4)       | (6)       | (4)       |
| Net Fees and Commission Income                              | 14        | 14        | 15        | 15        | 25        | 13        |
| Other Income  | 7         | 9         | 9         | 6         | 9         | 5         |
| Operating Income  | 130       | 130       | 126       | 143       | 144       | 78        |
| Operating Expenses  | (71)      | (65)      | (72)      | (70)      | (69)      | (38)      |
| Profit from Operations                                      | 58        | 65        | 54        | 73        | 75        | 40        |
| Provisions for impairments, recoveries and write-backs      | (22)      | (29)      | (25)      | (33)      | (32)      | (15)      |
| Profit from Operations after Provisions                     | 36        | 36        | 29        | 40        | 44        | 25        |
| Income Tax Expense  | (6)       | (5)       | (4)       | (6)       | (5)       | (3)       |
| <b>NET PROFIT FOR THE YEAR</b>                              | <b>30</b> | <b>31</b> | <b>25</b> | <b>34</b> | <b>39</b> | <b>22</b> |

# THANK YOU

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[www.bankdhofar.com](http://www.bankdhofar.com)

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